MINUTES OF THE COUNCIL OF GOVERNORS-REGULAR MEETING MULTIPLE DISTRICT 36-OREGON/NORTHERN CALIFORNIA

November 16, 2019 - Tigard, Oregon

Time: 1:00 pm

Council Members Present: Council Chair, Sharon Rollins; Council Vice Chair, PDG Phyllis Carlin; Council Chair Elect, Paul Zastrow; Terry Bowman, District Governor 36-0; Sheri Young, 1VDG 36-O; Doug Loose, 2VDG 36-O; Steve Moser, District Governor 36-R; Linda Stent, 1VDG 36-R; Bob Chaney, District Governor 36-E; Carolee Blatter, 36-E 1VDG; Steve Brewster, 36-E 2VDG; Gary Mose, District Governor 36-G; 1VDG John Taylor, 36-G; Executive Administrator/Council Secretary-Treasurer, PCC Vince Bishop; and Leah Hawes, MD36 Executive Secretary. Reference attachment #1 for others in attendance.

1. Call to Order: CC Sharon Rollins called the Council of Governors mtg. to order on November 16, 2019 at 1:00pm.

The meeting was held at the Tigard Methodist Church.

Invocation given by PDG Hank Calhoun.

The Pledge of Allegiance was led by 36-O 1VDG Sheri Young.

Introduction of Guests: CC Sharon Rollins asked everyone to introduce themselves. She noted PDG Charlie Short, from Indiana would be formally introduced before his presentation later in the day.

- 2. Additions to Agenda none.
- 3. Approval of Minutes of August 17, 2019 Council Meeting. *Motion* made by DG Steve Moser to approve the Minutes of August 17, 2019 Council Meeting. The *motion* was *seconded* by DG Bob Chaney. *Motion* carried.
- 4. Council Chairman Report: CC Sharon Rollins. Reference attachment #2.
- 5. International Director Report PID Sunny Pulley, Chair. PID Sunny handed some paperwork to the current DGs that pertained to their nominations of Lions to receive awards. She needs their recommendations by January 5, 2020. PID Sunny Pulley also requested an endorsement from the Council of PID Fabricio Oliveira from Brazil as 3rd International VP. *Motion* made by DG Terry Bowman to recommend endorsement of PID Fabricio Oliveira from Brazil as 3rd International VP. The *motion* was *seconded* by DG Steve Moser. *Motion carried*.
- 6. Executive Administrator Report: PCC Vincent F. Bishop. **Reference attachment #3.** PCC Vincent requested approval of Year-End financial statements. *Motion* made by DG Gary Mose to approve the Year-End Financials. The *motion* was *seconded* by DG Bob Chaney. *Motion carried*.
- 7. District Governors Reports:
 - District 36-0- DG Terry Bowman: Reference attachment #4.
 - District 36-R-DG Steve Moser: Reference attachment #5.
 - District 36-E-DG Bob Chaney: Reference attachment #6.
 - District 36-G-DG Gary Mose. Reference attachment #7.
- 8. Incoming Council Chair Report: CCE Paul Zastrow. Reference attachment #8.
- 9. Past District Governors Association: President, PDG Paul Zastrow. **Reference attachment #9.** PDG Paul reminded everyone that the PDGA meeting will occur Sunday morning, May 17, 2020, after the MD36 Annual Convention in Canyonville.
- 10. 1VDG, John Taylor of 36-G reported on Camp Meadowood Springs. Reference attachment #10.
- 11. Unfinished Business:
 - a) Policy Manual. CC Sharon Rollins praised the excellent leadership of PCC Gail Black with the policy manual group. Stated they have put in a tremendous amount of work to update the entire manual. MD36 Policy Chair PCC Gail Black then spoke. She shared that the Policy Manual Committee has made extensive progress reviewing the entire manual. PCC Gail requested that the Council would make a motion to accept the revised and reviewed Chapters 1-6 as a package to replace those that are in the current version of the Policy Manual. *Motion* made by DG Bob Chaney to recommend acceptance and approval of the revised and reviewed Chapters 1-6 as a package to replace those that are in the current version of the Policy Manual. The *motion* was *seconded* by DG Steve Moser. *Motion carried*. PCC Gail then explained that in November of 2015,

there was a new procedure that was submitted for the hiring of a new executive secretary. The job description was presented and approved. Unfortunately, it did not get into the policy manual. PCC Gail requested a second *motion* to ratify the replacement of the new job description for the executive secretary being placed into the policy manual. *Motion* made by DG Bob Chaney to ratify the replacement of the new job description, approved in 2015, to be included in the Policy Manual. The *motion* was *seconded* by DG Gary Mose. *Motion carried*. PCC Gail Black concluded her comments stating that their goal is to continue reviewing the policy manual. There are also a few new chapters that they are working on. She praised her team on the Policy Manual Committee. Hopefully, at the next Council meeting those will be presented. By the final Council meeting in May of 2020, they hope to have it completed and in the next Lions Year it can be presented.

12. New Business:

- a) Final finance report from 2018-2019. Reference attachment #11.
- b) Budget in detail for 2019-2020. Reference attachment #12.
- 13. Lions VisionGift Report Susan Meikle Stoops Chairman, absent. Reference attachment #13.
- 14. Oregon Lions Sight & Hearing Foundation Report: PDG Hank Calhoun, Chairman. Reference attachment #14.
- 15. MD36 Standing Committee Chairmen Reports:

Alert Team: Chair, Charlene Larsen. Reference attachment #15.

Awards & Contests: Carrie Bartley & Carol Swesso, Co-Chairs. Reference attachment #16. Lion Carrie Bartley spoke and emphasized that DG's need to do their part to promote the Awards program – otherwise it is a lot of work for only a handful of clubs that participate. One idea is for clubs to let them know the links to their club's facebook pages or websites. ALL clubs have at least a couple of things they can enter for Awards –they just aren't doing it. If participation continues to decline we should consider scrapping this program altogether. DG Bob Chaney requested the name of the Guiding Light Award be renamed the Guiding Lamp Award in their manuals and documents.

Camp Representatives: PDG Doug Fiala. Reference attachment #17. DG Bob Chaney reported that during his official visit to the Crescent City Lions Club a young lady who had attended Camp Taloali was making a presentation. Her mother shared that a friend of her daughters who did not know sign language and accompanied her was asked what she was doing there in a not too friendly manner (during the first camp in June).

Canine Services Diane Mead, Chair. Lion Diane said that beginning in early 2020 she will be holding teleconferences or meeting in person with the District Chairs of the Canine Services Committee.

Constitution & By-Laws: PCC Richard Smith, Chair, absent, no report.

Convention Operating: PCC Joyce Anderson, Chair, spoke and went over her report. Reference attachment #18. Information available on the MD36 website also. Stressed to share our group code of 168 when you call to make your reservation. Remember that April 29, 2020, is deadline to get the discounted rates on rooms. (You can also get a player's card when you check-in and that gives you another discount.) PCC Joyce requested approval of the \$125.00 registration fee for the May, 2020 MD36 convention and approval of the \$3,000.00 advance from the convention reserves in case they are needed to be drawn from for this same convention. *Motion* made by DG Steve Moser to approve the \$125.00 registration fee for the May, 2020 MD36 Convention in Canyonville. The *motion* was *seconded* by DG Terry Bowman. *Motion carried*. *Motion* made by DG Terry Bowman to approve the \$3,000.00 advance requested by PCC Joyce from the convention reserves in case they need to draw from it for the MD36 Convention in May, 2020. The *motion* was *seconded* by DG Steve Moser. *Motion carried*

Credentials: Jim Vincent, Chair, absent, no report.

Diabetes Awareness: PDG Garry Charbonneau, Chair, absent. Reference attachment #19.

Environmental: Ted Carlin, Chair. Reference attachment #20.

Finance & Budget: Fred McNaughton, Chair, absent. Reference attachment #21.

Global Action Team, CC Sharon Rollins, Chair. CC Sharon shared they held a very productive meeting yesterday covering ideas for increasing membership numbers, service project ideas, etc.

Global Leadership, PCC Joyce Anderson, Chair. Reference attachment #22.

Global Membership, PDG Judith Poage, Chair. Reference attachment #23.

Global Service Team, PDG Tom Hilgers, Chair, no report.

Hearing Preservation & Awareness & Action: PDG Red Rowley, Chair, absent. Reference attachment #24. PDG Hank Calhoun added the importance of getting your hearing tested! He also added that the King City area is in need of audiologists as Hearing USA is no longer available.

International Participation: PCC Steve Thomson, Chair. PCC Steve Thomson spoke and reminded the incoming DG's that there is some reimbursement available for those who travel to the USA/Canada forum.

International Understanding & Cooperation: PID Ed Gear, Chair, absent, no report.

Internet Technology & Social Media: Rod Taguchi, Chair, absent, no report.

LCIF: PCC Steve Thomson, Chair. PCC Steve Thomson spoke and said we get more than we put in. Reference attachment #25.

Long Range Planning: PID Sonja Pulley, Chair, no report.

MD36 International Vision & Health Clinic: PDG Sharon Elder, Chair, absent. CC Sharon Rollins reported that they just had a very successful trip to San Blas (typically serving about 700 people). PDG Sharon Eldon is retiring next spring. Thus, Oral Hull is looking for a new Executive Director and MD36 Int'l Vision & Health Clinic will be looking for a new MD36 Chair.

Opportunity for Youth: CHAIR: OPEN

Leos: OPEN.

Lions Quest: PDG Jim Jaggers, Chair, absent. Reference attachment #26.

Peace Poster: PDG John Hamstreet, Chair, absent, no report. CC Sharon reported that District O & E's contests are done. Districts R and G are in the process of selecting their winners.

Scouting: Darrell Bennett, Chair, absent, no report.

SMART: PDG Carol Brink, Chair, absent. Reference attachment #27.

Youth Exchange: PDG Paul Zastrow, Chair. Reference attachment #28.

Oregon Lion Magazine: PCC Vincent Bishop, Chair, no report.

Oregon Lions Earth Angels: Sue Jaggers, Chair, absent. Reference attachment #29.

Policy Manual: PCC Gail Black, Chair. See section 11a of these minutes as it covers what PCC Gail Black shared about the status of the updates to the policy manual.

Protocol/Parliamentarian: PDG Judy Giorgi, Chair, absent, no report.

Public Relations & Publicity: Carrie Swesso Bartley & Carol Swesso, Co-Chairs. Reference attachment #30.

Sight Preservation & Awareness: Kerith Vance, Chair, absent, no report. CC Sharon reported that Kerith is currently assisting the Vision Coalition in Portland to assist the homeless.

USA/Canada Lions Leadership Forum: Carol King, Chair. Reference attachment #31. Chair Carol added that attendees from Oregon won the award for the highest percentage of attendees at the Spokane USA/Canada Lions Leadership Forum. CC Sharon asked Leah to store the certificate. PCC Joyce Anderson added that the Louisville Slugger bats \$10 (plus \$1.50 postage) that were on sale at the Forum are still available. If you are interested send PCC Joyce an email or call her.

Ad-Hoc Committee Reports: None

Additions/Announcements

- 16. 15 minute break
- 17. Program: PDG Charlie Short presented on Cyber Clubs: New Approach to Lions Club structure. Reference attachment #32 (write up provided by PDG Bert Diamond).
- 18. Announcements: none.
- 19. Adjournment: The next Council meeting will be March 7, 2020, in Hood River OR @ 1:00pm.

There being no further business the meeting was adjourned at 4:00 pm.

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Attendance Sheet Meeting of the Council of Governors November 16, 2019 Tigard, Oregon

- Leah Hawes
- Vincent F. Bishop
- Sharon Rollins
- Phyllis Carlin
- Steve Moser
- Linda Stent
- Terry Bowman
- LuLu Bowman
- Sheri Young
- Doug Loose
- Tom Hilgers
- Hank Calhoun
- Ray Montgomery
- Nancy Lockett
- Charlene Larsen
- Paul Zastrow
- Wes King
- Carol King
- PDG Pat Short, 25C Indiana
- Gail Black
- Diane Mead
- PDG Charlie Short, 25C Indiana
- Ed Glad
- Fae Lloyd
- Jesse Orozco
- Bert Diamond
- Steve Thomson
- Sunny Pulley
- Dale Rollins
- David Bartley
- Carrie Bartley
- Carol Swesso
- Judith Poage
- Ted Carlin
- Joyce Anderson
- Steve Oliver
- Dan Wolf
- Nancy Wolf
- Sammie Saucedo

- Douglas Fiala
- Steve Brewster
- Carolee Blatter
- Bob Chaney
- Sue Mose
- John Taylor
- Gary Mose

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Council Chair Report to Council of Governors Saturday, November 16, 2019

I have enjoyed visiting two District Cabinet meetings, in Rockaway for District O and in Rufus for District G. Congratulations to those Districts on providing leadership training and training in the use of MyLion. Visits to the two other Districts will happen in the late winter and early spring.

Two of our Districts have applied for Disaster Preparedness Grants from LCIF and were successful in obtaining the funds. Both the District 36-O and 36-R projects involve creating a cache of emergency response materials and the training that will go with those items, and action is moving ahead to house the emergency materials in schools central to large community population groups. Congratulations to both of the Districts' ALERT committees for the work involved in writing these grants for essential emergency preparedness!

As I wrote last month, IP Choi is quoted thusly: "Diversity is the cornerstone of our organization, and something that I challenge all of you to embrace in the year ahead". I am including the article that I wrote for the November Oregon Lion to share this valuable information:

DEI: Diversity, Equity and Inclusion. Our Lions Clubs International President Dr. Jung-Yul Choi has asked that we as Lions consider serving with diversity this year and in the future, to insure that as many community members as possible are reached for help with needs.

I recently attended a conference on DEI, held by the Nonprofit Association of Oregon to which Oregon Lions Sight and Hearing Foundation belongs. The topic was presented in such a way to help organizations such as Lions bring people closer together for a shared purpose. I'll briefly describe some of the strong points for discussion that were presented:

Diversity means increasing the experiences of ALL involved in our work. This can create a culture of lasting change that will benefit everyone involved in our club community service activities. Change can be difficult, even traumatizing, for some of our Lions – provide support for those who are uncomfortable as the project develops out into the greater community.

Get your club ready for planned activities by thinking: Why are we as a club doing this? Work with the community groups involved to engage in the service work in a way that is meaningful to all involved.

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Think expansively about the skills that your club has to offer your community. Be specific about choosing a project that will put those skills, in combination with the community members also involved, to best use for everyone working toward the service goal. Be accountable: Check points of progress with all those working together and support those who might struggle.

Strive for learning as the project develops – relevant learning, with information that can be shared with all involved. This means that the project leader makes the effort to teach inexperienced club and community members new information as the project unfolds. It has been said that "It is easier to do what you have always done, than what you are learning to do" – that's just human nature.

Fred Rogers liked to quote his mother, Nancy Rogers, as teaching him to "Look for the helpers – you will always find people who are helping others". Lions, let's be those people, helping others in our communities, with open hearts and minds.

So – let's keep working this Lions year with renewed energy, and focus on providing the best Lions experience for us and the communities that we serve!

Council Chair Sharon Rollins

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November 16, 2019 Council of Governors Executive Administrator/council Secretary/Treasurer Report

Council hopes your first Quarter of being a District Governor has gotten off to a great start. Our state office continues to run smoothly handling monthly duties including our monthly magazine, monthly financial reports, answering the many inquiries that come from Lions and our communities. I remind each of you to notify the state office if you have any changes to the state directory. Leah continues to work on keeping our website up-to-date.

Remember your articles due dates in order to get them publish each month.

After each Council meeting Leah will send out an email to let you know that you can access the minutes on line to review and download. If you find any corrections, please send to Leah and it will also need to be announced at the next council meeting.

State directories are sent to each club, each Governor including their cabinet, MD Officers and MD committee chairs. Extras are sold for \$5 per book. We have extras of the directories that anyone can buy.

Governors don't forget to turn in your monthly expense reports on a timely manner. This is very important as it will affect future Governor's budget that they are given for their year from Lions Clubs International for reimbursement of their monthly expense permitted by LCI's rules of audit. By not turning in your reports it will reduce next year's Governors expense reimbursement. If you have any questions or need help, please don't hesitate to ask me.

Year End Financial report as of June 30, 2019 has been email to each of you. Each of the July to October financial reports have been mailed to you also. Our MD net membership continues to be a challenge. Hopefully this session today with help change that trend. Districts are having a challenge from collecting dues from a few clubs, which in turn are not paying total amount due to the MD 36. Right now, this isn't affecting our cash flow materially, but it could in the future if this trend continues. We have also had a few requests to write off dues owed to the MD by cabinet treasurers due to club billing errors or none payment of dues. I have done ten years of graphs of our membership by month to show what has been happening to our districts.

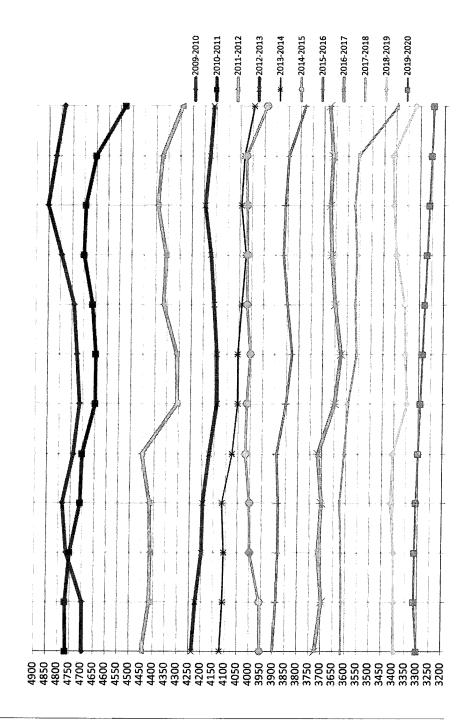
Our challenge continues to be meeting the wants of our council, while learning to do with less funds.

If you have any questions, please let me know.

Respectfully submitted,

Vincent F. Bishop PCC Executive Administrator/Council Secretary/Treasurer

MD 36 Membership



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District 36-O Report to Council of Governors November 16, 2019

Club visits are on schedule and most will be completed before winter weather sets in.

Goals and Objectives:

Growth in membership being the top priority has been the most discussed item at every opportunity that I have had to promote why and how to grow. With the \$5 K grant that Reginal Chair Lulu has received, we have been able to share resources to help membership events. 75% of expenses will be covered and free items such as tri-fold, poster boards and pamphlets are be handed out at all visits. Also we have magnetic car signs to encourage new prospects to ask about Lions clubs and what we do. All clubs are being encouraged to have a Pizza party and invite interested people to attend. We are asking all clubs to think in new ways (outside the box) to get our accomplishments visible to the public and attract new members. Family clubs, specialty clubs and multi-club events in a joint effort to cover areas in an efficient and effective way.

Tillamook Lions, a new branch club, is learning how to function as a service club by providing sight to new clients, sorting and collecting used glasses and their favorite project of collecting plastic wrap to recycle to Trex decking for a free park bench. They have their first bench and are working fast on the next. This is also attracting attention and will bring growth. Getting new members involved with something meaningful is very important. Rockaway Knight Lions are very active because they are very involved with many projects. We are canvassing Cannon Beach and finding many very interested business people that see the need for a service club. We have presented at the Chamber of commerce and have received a very warm reception their. We will be starting a new club in Cannon Beach after the Holladay season. They are very interested in environmental issues and sight screening in the local school.

Training on reporting on MyLion is also very important and is being concentrated with on-line events and one on one sharing of skills between lions that are already accomplished.

Respectfully, Terry Bowman, District Governor 36 - O

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Steve Moser DG MD 36R Nov 15, 2019 Report

As of today I have completed 21 club visits including 1 Leo club visit and conducted orientation for them.

I would like to discuss designation of priority club designation assignment to a club and what that means for the club and the next DG who follow us.

I was turned down reimbursement for going to the Leo club this I believe is a mistake as the focus is on new voices and they are the future of Lions. DG Gary was also turned down for going to Dufur to start a new club but then they changed their mind and I would just like to know who it is we should complain to or contact or appeal to.

Goals and Objectives

- 1) Officer training occurred at my $\mathbf{1}^{\text{st}}$ cabinet meeting and we did officer training in the afternoon and I would like to thank everyone who made that possible
- 2) Zone chair training was conducted by PDG Holly Sparks with 50 goal and we did 6 of 11. We have since obtained a training grant and will be doing it again on March 28, 2020 to get others and offer training for 1st FDG Linda's zone chairs also if possible
- 3) Guiding Lion Training- My plan is to as PID Ed Gear to do this in the spring of 2020
- 4) Only a couple of Dist R members attended NW Lions Leadership but we need to continue to ask zone chairs and club officers for names of those to attend these trainings as they are offered
- 5) Membership goal 30 members per quarter 24 in the first quarter and hope to continue at this rate I would like to put together a team to go down to the Creswell area to see if we can get this club started again possible after the first of the year
- 6) Service goals helping 30,000 people that have been accomplished and 20,000 youth served. As of 11/8 there have been 85 school screenings in Dist R and 22,500 children have been tested and the referral rate at 10% for additional service. Further screenings scheduled will bring the screening total to over 180 and approx 55,000 screenings in our District for the year 2019-2020. Thank You to everyone who makes this possible including OLSHF Staff, Club Members, School Leaders and Parents who help.
- 7) As far as club reporting and using My Lion this is an ongoing problem and is being worked on I hope they get all the problems solve by spring
- 8) LCIF Goal- This was poorly written it should be a 2 part goal 1^{st} goals should be that 75% of my Dist Lions should understand the impact of LCIF and part 2-5% demonstrate support with a donation. At this time I am I believe on tract to exceed this goal which includes 10,000 raised for LCIF and 5 Melvin Jones awards from Dist R Clubs
- 9) I continue to encourage clubs to apply for grants and Dist R has secured a 10,000 grant for E-Prep for the Central School District. I also have some more info to share about disaster preparedness to share.

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District Governor's Report, District E

Well here we are midway through the second quarter of this fiscal year and as of this report I have just five visits left which will all be completed by December 12.

As I have visited the 30+ clubs in the district the one thing that keeps coming to mind is how much our clubs do for their respective communities and in so many different ways. It is so refreshing and satisfying to hear the reports of the various committees at the club visits and how, with limited numbers, we continue to Serve.

One of the things that I have been promoting heavily throughout my travels is the Guiding Lamp Award contest with the Ah Ha stories. I feel this is one way to allow every Lion to be a part of something that normally doesn't get mentioned.

To date I have received a few stories and I know that there are more on the way so please keep promoting it in your clubs.

One thing that I have thought about a lot and have discussed, to some degree, out there is the goals that were set this year.

As you all are aware as District Governor's were are asked to come up with our goals for the year. Well we sat down as a team (the district cabinet) and we developed and set the goals together, because I feel that in order to achieve these goals they have to belong to all of us.

Sometimes I feel we get to caught up in achieving the goals and we lose sight of the bigger picture, which is providing service to our communities and the world.

With that said I do understand that LCI needs these goals and the success of them for a host of reasons.

However, I realized that these goals are never disseminated to the membership so they have the opportunity to review them and help in achieving them and as a District we need to be as transparent as possible. So I have decided to incorporate this year's goals into this report so you can see exactly where we stand in attaining our goals.

LEADERSHIP: CLUB OFFICER TRAINING

In the 2019-2020 fiscal year, 100% of incoming Club Officers will complete Club Officer training.

Action Items:

I will ensure that my district team understands their roles in the Club Officer training process . DONE

I will encourage the District GLT Coordinator to include Club Officer training in the GAT development plan and to report the completed training. DONE I will support and promote Club Officer learning events. DONE

REGION AND ZONE CHAIRPERSON TRAINING

In the 2019-2020 fiscal year, 100% of incoming Region and Zone Chairpersons will complete Region and Zone Chairperson training.

Action Items:

I will ensure that my district team understands their roles in the Region and Zone Chairperson training process. DONE

I will encourage my District GLT Coordinator to include Region and Zone Chairperson training in the GAT development plan and to report the completed training. DONE

I will support and promote Region/Zone Chairperson training events. DONE

I will encourage my District GLT Coordinator to apply for Leadership Development Funding to offset the cost of Zone Chairperson training. DONE

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LEARNING FOR EVERY LION

Lions Leadership institutes

During the 2019-2020 fiscal year, the district will identify 5 qualified candidates to apply for local and Lions Clubs International sponsored institutes in our area. Action Items:

I will ensure my district team understands their role in identifying qualified candidates for institutes. DONE We have identified a couple of individuals that might attend NWLLI in Victoria B.C. this year. Also we had eight individuals from the District attend USA/Canad Lions Leadership Forum in Spokane.

MEMBERSHIP: INVITE FOR IMPACT

1st Quarter 9 new members 2nd Quarter 9 new members 3rd Quarter 9 new members 4th Quarter 9 new members

To date as of the November recap we have 15 new members in the district so we are a little under our goal but we still have two months left in the second quarter.

By the end of the 4th quarter, the district will add a total of 36 new members. Action Items:

My district will establish 2 club branch(es). Still working on two possibly three but none to date My district will induct 8 new Lions under 40 years old. So far I believe we are at least 2 or 3 so we are on pace to meet or exceed this goal

My district will organize at least membership growth event(s). We are still in the planning stage All clubs in my district will set individual membership goals. So far every club I have visited has a goal of adding at least one new member.

My district will use and promote membership resources to achieve our goal (i.e. Just Ask! Guide, Club Membership Chair Guide with induction ideas, Community Needs Assessment, and Membership Development Grant).

NEW CLUB DEVELOPMENT

1st Quarter 0 new clubs

2nd Quarter 1 new club

3rd Quarter 0 new clubs

4th Quarter 0 new clubs

By the end of the 4th quarter, the district will start 1 new clubs.

With a minimum of 20 charter members. We are still working toward achieving this goal Action Items:

My district will ensure all Guiding Lions are certified and assigned to new clubs. We have set Guiding Lion training for the District Convention in March

My district will organize 1 Leo Club(s). Still recruiting for a club in Myrtle Creek -have almost the 10 needed but it has not happened yet.

My district will start 1 Speciality Club(s).

Li[Sync performers - This is still being worked on and hopefully will happen by convention My district will use and promote membership resources to achieve our goal (i.e. Membership Development Grants, New Club Development Guide, and Just Ask! Guide). DONE

MEMBER RETENTION

1st Quarter 12 drops

2nd Quarter 12 drops

3rd Quarter 12 drops

4th Quarter 12 drops

By the end of the 4th quarter, the district's membership drops will not exceed 48 members. As of the first of November we have had 35 drops so far so we are a little above expected but hopefully we can change this over the next few months.

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Action Items:

My district GAT Coordinators will promote the use of the "How Are Yours Ratings? survey. DONE My district will use the Club Quality Initiative to support member retention DONE

My district GAT Coordinators will ensure that all clubs are conducting effective new member orientations . DONE

My district will survey former members to better understand and evaluate how to improve member satisfaction. We are still working on this but will continue to do so. It is an ongoing action item

NET GROWTH GOAL

FY New Members 36 + FY Charter Members 20 - FY Retention Goal 48 = NET GROWTH GOAL of 8 As said before we are currently at net of -15 but are working on ways to change.

SERVICE: PEOPLE SERVED

In the 2019-2020 fiscal year, my district will serve 100,000 people. We currently according to MyLion have served 11,328 people but this does not reflect the screenings by OLSHF

Action Items:

Of the total number of people served in my district, 40,000 people will be youth (under 18 years old). I'm not sure of the current number of children screened in the district but I know our numbers My district will use and promote service resources to achieve our goal (i.e. Service Project Planners, Club and Community Needs Assessment, Developing Local Partnerships, and Fundraising Guide). We are doing so.

I will encourage clubs in my district to work together to collaborate on their service projects to maximize the impact in their community. I constantly promote collaboration at every visit I make

SERVICE ACTIVITIES

In the 2019-2020 fiscal year, my district will complete 750 service activities. According to MyLion to date we have 87 service activities reported. I know this is not accurate because in all my 30+ official visits I have heard of more than this so we need to make sure we report them on MyLion

Action Items:

I will educate clubs in my district about our global causes. I do so at every official visit.

SERVICE ACTIVITY REPORTING

In the 2019-2020 fiscal year, 75% of clubs in my district will report their service projects via MyLion Web or MyLCI. To date we are at 23% of clubs reporting so we have some work to do

Action Items:

My District GAT Coordinators will organize MyLion Web reporting training and provide the Why Service Reporting Matters document to attendees. We have MyLion training scheduled at the District Cabinet meeting, the District Convention and I do provide any help that I can as I visit clubs

I will encourage all members (or all Club Presidents) in my district to download the MyLion app and use it for all service projects. I do so at all visits

I will ensure the Global Action Team continues to support clubs in reporting . DONE I will emphasize the responsibility of the Club Service Chairs to report their clubs service. I do My district will use and promote service resources to achieve our goal (i.e. Service Activity Reporting, Service Reporting Guide, and Why Service Reporting Matters). I do

LCIF: PARTICIPATE

By the end of the 2019-2020 fiscal year, 2% of Lions in my district will understand the impact of our Foundation and demonstrate their support with a donation to LCIF. With our current numbers this would mean that 15 Lions contribute to LCIF. Within our

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District to date we have about half this number but will continue to encourage Action Items:

I will support my LCIF District Coordinator to educate Lions about LCIF and maximize participation of Lions in Campaign 100: LCIF Empowering Service. I do at every official visit My district will promote members giving \$2 each week to Campaign 100: LCIF Empowering Service. I do at every official visit

I will lead by example and personally support LCIF with an annual donation. I Have

FUNDRAISE

During the 2019-2020 fiscal year, I will partner with our LCIF District Coordinator to raise US\$ 5000.00 to support Campaign 100: LCIF Empowering Service. We are currently at about \$500 in donations so we have work to do but clubs typically make their donations to LCIF toward the end of the fiscal year.

Action Items:

My district will raise US\$ 5000.00 to support Campaign 100: LCIF Empowering Service. Working on this as mentioned above.

ADVOCATE

In the 2019-2020 fiscal year, 75% of clubs in my district will report their service projects via MyLion Web or MyLCI. As said before we are at 23% so we have some work to do

Action Items:

My district will educate our Lions about the expanded global causes for LCIF and grant opportunities available to us. I do so at every official visit.

I will include messaging about LCIF in every visit I make as District Governor. I do

For ALL grants awarded to my district, I will ensure 100% of project reports are submitted on time to LCIF to remain in good standing for future funding. No grants to date but when and if there are I will make sure reporting is done.

So there are the goals for the Lions Year 2019-2020.

I hope this makes things a little clearer and gives everyone a better picture of where we stand as a District.

District Governor Robert L. Chaney, Sr.

Attachment #7 P. 18f9

October 2019
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Page 1 of 2

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Attachment # 7
p. 2 of 9

Zone Report for MD36G R1 Z2 Joe Foran, Zone Chairperson 11-12-19

Clubs Visited

Currently Planned Visits weather permitting

Madras with DG

July 17

Aug. 13

La Pine

Nov. 20 with DG

Prineville

July 23

Nov. 29 with DG

Bend

July 23

Oct. 29 with DG

Dec. 3

3 Sisters

Aug. 1

CRR

Dec. 4

Aug 13

Sept. 24 with DG

Jan. 2

3 Sisters

Sept. 5 with DG

After New Year

Redmond

Run a Campaign to get Redmond up and running

Jan. 18

District G Cabinet Conference Call

Planned Conference Calls (Zone Meetings if you will)

Dec. 2 with GST Phyllis Carlin

Talking Service

Jan. 6 with GMT Steve Oliver

Talking Membership

Feb. 3 with GLT Richard Smith

Talking Leadership

Mar. 2 with 1VDG John Taylor

Talking The Future

Following the guidelines in LCI Zone Meetings book with my own spin on implementation.

Reference: Da-zmg.pdf and Da-zmg_en.pdf

Club Summaries - I remind clubs that twenty members are needed to charter. So I ask, could your club charter today?

Bend: Planning Campaign to build up for Bend Club to increase membership after Redmond restart.

CRR: Doing well, would like it to reach out to help other clubs.

La Pine: New member retention is poor need to improve new member participation and

retention. Sunriver Branch club needs a restart.

Madras: Needs more members!

Prineville: Good little club. But it needs more members! LCI is Internet driven, emails are necessary. Reports are given by email and on MyLion. We still have problems with the site,

although improvement has been made, we are still not there!

Redmond: CRR has stepped up and after the new year. Campaign will start.

3 Sisters: Small but active, below the 15 member worry number.

Attachment #7 p. 3 of 9

% of Clubs with loss than 20 members	51%	23%	49%	47%	20%
Average Membar Count Per Club	26	ឌ	24	20	24
Member Count 12 Months Ago	965	84.2	769	298	3,413
YTD NelGrowth% (includes Active and Status Quo)	-0.63%	-0.26%	-4.23%	1.17%	-0.21%
YTD NotGrawth h (includes Active and Status Quo)	ń	à	φ	(2)	Å.
z = 4 %	4				8

Numbi of Zone Chair Record

% of Clubs with balance 90+ days

% No Officer Report in 12 months

in 3 Months

% of Clubs Cancelled for Non-Financia

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Finance

Reports

Member Strength

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Current Total Members Count

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Clubs Status Quo

Status/ Number of Months in Status

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District Health Assessment for Multiple District 36 through October 2019

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Page 35 of 52

Club Health Assessment for District 36 G through October 2019

No.		Status			Me	Membership	dį					Reports	s <u>t</u>			Finance	151 F
Club Club Numbor Namo	Charter Date		Current Member Count	YTD Members Added	YTD YTD YTD YTD Mot Mot Not Drapped Growth Growth%	YTD Nat Growth G		Member A Count 12 Months fo Ago	Avg. length of service for dropped members	Months Yr Sinco Last	Yrs. Since Last Officer Réport	President Rotation	Vico President Reported		Months Since Last Activity Report ***	Account Balance	Donations for current Fiscal Year
		Number of times on status quo within last two years in brackets	If below 15 members appears in red			= 2 5 "	If net loss is greater than 20% appears in red	**************************************		If no report in 3 months appears in red	When more than one year appears in red	Number of repeat terms	0.0	Notes the It officers that do not have an active a	Notes the If no report filters that in 12 or not have months an active appears in Fmail and		
128673 Redmond Sunshine	09/14/2016	Active	8	2	0	2	200.00%	2	Ī	0		3	W	M VP MC.SC	56		
12948 SHERMAN COUNTY	02/26/1964	Active	ω	0	0	0	0.00%	<u></u>		0		•	2,10	M, VP, MC, SC	ž Ž		<u> </u>
12949 THE DALLES	11/15/1928	Active	50	tu3	***	8	2.04%	99	ē	0			a z	VP.SC	-		ei-booriosses
Exc Award (,08/30/17,08/30/18)													:			*****	
65248 THREE SISTERS	04/23/2002	Active	-	0	0	Q	0.00%	7		0		N	MC	MC,SQ	O	Mayayi i	····
12950 UNION	01/15/1974	Active	16	Φ	0	o	0.00%	¢0	·,	0		o.	1.d	P.T.M.VP.NC	. 5	,	
12953 WALLOWA	10/15/1973	Active	#	0	0	o	0.00%	7	•	٥		· (1)	N SC	SC M,VP,MC,SC	. \$5 5		
101924 WESTON MC EWEN	05/06/2009	Active	8	0	m	ń	-13.04%	24	<u> </u>	٥		~		M MC SC	. 22		***************************************
Ogreet YTD YTD YTD TO	YTD Gurrent ed Not Total collab Membars YTD YTD t Gain Count Add Drop	YTD YTD Net TD Net Growth TO Growth		Member Count 12 Nonths Ago	Average Member Count Per Club	s m	% of Clubs With less than 20 members 3 h	% No MMR in 3 Months	% No Officer Report in 12 Months	% of Clubs with balance 90+ days	Number of Clifbs in Status Quo	1	% Status Quo N Clubs In Financial C	Number / of C Cancelled Clubs	Average Cancelled Ciub Age Ca	Members % of Clubs Lost Cancelled fo Due to Non-Financ Cancelletion Ressons	% of Clubs Cancelled for Non-Financial

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* - P - Priority Club, Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues, * - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

*** - Abbreviation: N/R - Never reported using the Lions Clubs website. N/A - Not applicable, No password registered for the Lions Clubs website.

**** - Abbreviation: N - New, IP - Immediate Past, R - Repeat.

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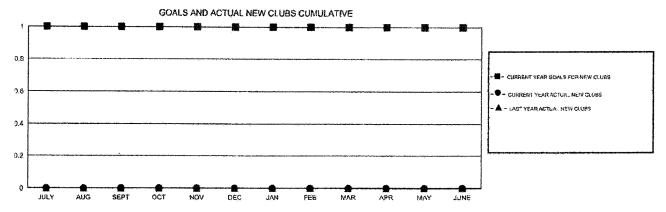


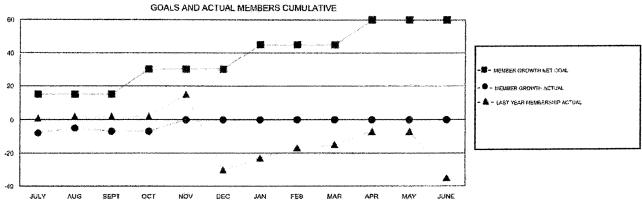
MONTHLY MEMBERSHIP PROGRESS REPORT

District 36 G

Attachment 77 Results as of: 10/31/2019 Results as of: 10/31/2019

GMT:	-	ı	OCATION OREGON				GMT CA
	Chit	8			Me	mbers	
	RESULTS FOR	R 2019-2020			RESULTS	FOR 2019-2020	
QUARTER	NEW CLUB GOAL	NEW CLUBS	DROPPED CLUBS	QUARTER	MEMBER GROWTH NET GOAL	MEMBER GROWTH ACTUAL	DROPPED MEMBERS ACTUAL (including transfers)
JULY/AUG/SEPT	1	0	0	JULY/AUG/SEPT	15	45	34
OCT/NOV/DEC	0	0	0	OCTINOVIDEC	15	6	6.
JANIFEBIMAR	0	0	0	JAN/FEB/MAR	15	0	0
APRIMAY/JUNE	0	0	0	APR/MAY/JUNE	15	0	0





DROPPED CLUBS: 0		12 CLUBS OF 30 ADDED 1 OR MORE NEW MEMBERS	GENDER DIST MALE FEMALE	TIBUTION 509 (58.98%) 354 (41.02%)	
DROPPED MEMBERS					
DECFASED	4	GLICK HERF FOR CUMULATIVE	TOTAL FAMILY UNIT	MEMBERS	233
CLUB CANCELLED	0	MEMBERSHIP DATA			118
OTHER	36		FAMILY MEMBERS P	AYING HALF	,,0
TOTAL	40				

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Page 1 of 1



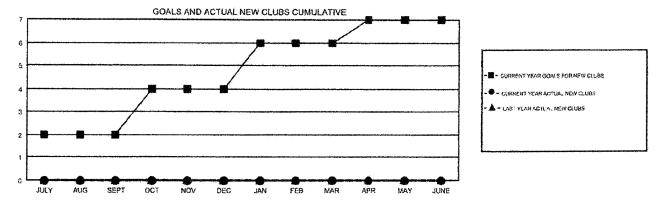
GMT MONTHLY MEMBERSHIP PROGRESS REPORT

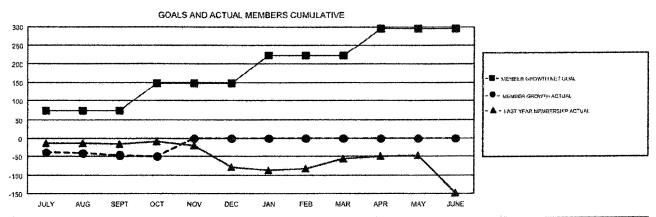
Attachment #7
Results as of: 10/31/2019 p. 6 of 9

Multiple District 36

LOCATION: OREGON

ONII, OTALI	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						GMT CA I
	Club	3			Me	mbere	
	RESULTS FOR	2019-2020			RESULTS	OR 2019-2020	
QUARTER	NEW CLUB GOAL	NEW CLUBS	DROPPED.CLUBS	OUARTER	MEMBER GROWTH NET GOAL	Nember Growth Actual	DROPPED MEMBERS ACTUAL (including transfers)
JULY/AUG/SEPT	2	0	2	JULY/AUG/SEPT	74	110	118
OCT/NOV/DEC	2	0	0	OCT/NOV/DEC	74	24	27
JAN/FEB/MAR	2	0	0	JAN/FEB/MAR	74	0	0
APR/MAY/JUNE	1	0	0	APRMAYJUNE	74	0	0





DROPPED CLUBS: 2		45 CLUBS OF 138 ADDED 1 OR MORE NEW MEMBERS	GENDER DIST MALE FEMALE	2,009 (60.73%) 1,299 (39.27%)	
DROPPED MEMBERS				•	
DECEASED	18		TOTAL FAMILY UNIT		817
CLUB CANCELLED	0	MEMBERSHIP DATA			* 4 ***
OTHER	127		FAMILY MEMBERS P	YING HALF	417
TOTAL	145		0000		

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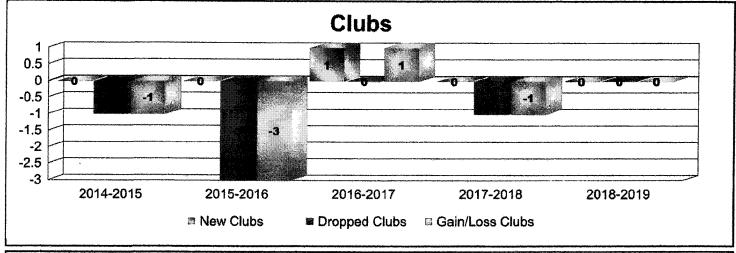
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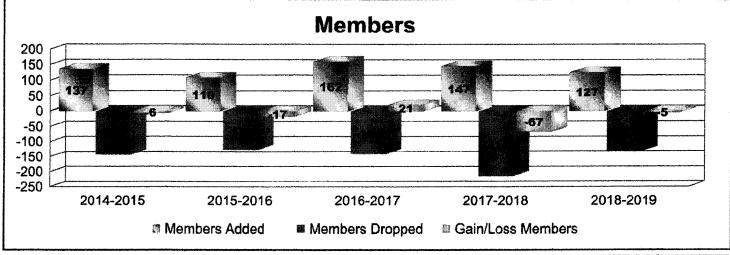
Page 1 of 1

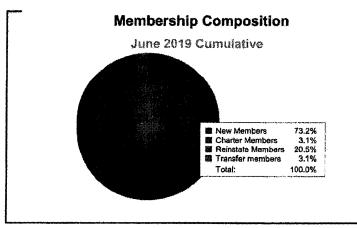
District 36 G

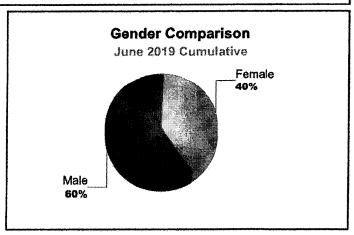
As of June 2019 Cumulative

Year	New Clubs	Dropped Clubs	Gain/ Loss Clubs	New Members	Charter Members	Reinstate Members	Transfer Members	Total Member Added	Total Members Dropped	Gain/ Loss Members
2014-2015		-1	-1	126	3	5	3	137	-143	-6
2015-2016	0	-3	-3	99	0	8	3	110	-127	-17
2016-2017	1	0	1	115	25	19	3	162	-141	21
2017-2018	0	-1	-1	129	4	11	3	147	-214	-67
2018-2019	0	0	0	93	4	26	4	127	-132	-5
Average	0	-1	-1	112	7	14	3	137	-151	-15









Attachment #7
p. 8 of 9

November 12, 2019

To: Joyce Anderson, GLT Chair

Subject: GLT report District G

From: R A Smith, PCC, District G GLT Chair

Our primary activity in District G is the development of a "zone chair handbook" specifically oriented towards District G. Due to our "wide" open spaces it did not seem feasible or economical to attempt to provide training or support to zone chairs at central locations. The handbook is now in draft form, being edited, and soon to be printed. When we have copies the plan is to meet with each zone chair and review contents. Our goal is to produce a handbook that can be modified annually as a training support document to zone chairs.

Additionally we have provided officer training at each of our previous District Cabinet meetings and provided resources documents to clubs and where they can get additional resources and help.

Affachment #7 p. 9 of 9

Global Service Team Report

Want to plan a new service project? Don't know where to start? Lions Clubs International has done much of the work for you by providing Service Project Planners (eight-page planning tools for clubs ready to engage in our global causes). Here are a few examples. Many more can be found at: lionsclub.org/planners

Diabetes:

Strides Walk for Diabetes Healthy Living for Type 2 Diabetes (Wellness Event) Diabetes Risk Awareness Event Diabetes Screening Event

Vision:

Vision Support Group Family Fitness Walk

Hunger:

Children's Nutritional Breakfast (meal and activity)
Fool Collection Initiative (week-long project)

Environment:

School Tree Planting (engages local students)
Young Tree Care (watering, weeding, mulching)

Childhood Cancer:

Childhood Cancer Survivor Network (fosters encouragement, networking and community support)
Half-Day Family Camp (half-day retreat that serves and encourages youth)

I have printed off one of these (Young Tree Care) as an example. Other resources available include the Service Toolkit.

Service Toolkit:

Searching for new insight to inspire your club? The Service Toolkit includes resources designed to help you assess, position and activate your club for greater impact. This tool also features the Club and Community Needs Assessment, Fundraising Guide, Developing local Partnerships, and Why Service Reporting Matters. lionsclubs.org/toolkit

Respectfully submitted, PDG Phyllis Carlin

Attachment # 8 p. 10f1

To: COG and interested Lions

From: PDG Paul Zastrow

Date: Nov. 16, 2019

Council Chair Elect Report

Both First and Second Vice Governors are getting along with their respective training. We should be up and running when the time comes for our elected future leaders to succeed to their higher offices. It is not too early for First Vice District Governors to prepare to choose their Cabinet members – remember you do not have to continue the same Lions in office if you decide someone else is deserving and will do a credible job. From the District Cabinets will come the Chairs for various Committees, so it will be important to make the best choices possible.

Attachment #9 p. 1 of 1

To: COG and interested Lions

From: PDG Paul Zastrow

Date: Nov. 16, 2019

Past District Governor's Association Report

Things are cruising along, collecting names of deceased Lions, and Past District Governors. Please see that the names are forwarded to Leah as well as to both PDG Judy Kauffman and myself. Judy will have a new salute to those Lions who have entered into their new tribe at the MD Convention. We forwarded proposed changes to policies to streamline our meeting schedule, with only one meeting at the convention instead of two.

Attachment #10.

1VDG 36G, John Taylor Camp Meadowood Report to Council of Governors, 11/16/19

ACTIVITY: Since the first Council of Governor's meeting August 17th, I have attended the 2019 Lions USA/Canada Leadership Forum, completed all LCI District Governor assignments to date, attended 36-G DG Training in Yachats, scheduled my travel to St. Charles, IL for District Governor training, accompanied DG Gary Mose on several club visitations, organized and participated in SPOT vision screening in Pendleton Public Schools, and started a new Community Service video contest project with the Pendleton Lions Club for local kids. I also submitted my resignation as Secretary to the Pendleton Lions, effective January 1, 2020 so I could devote more of my time to District Governor obligations.

CAMP MEADOWOOD SPRINGS REPORT

BACKGROUND: The camp, located near Weston, Oregon, was formed in 1964 with the purpose of helping students with speech and hearing issues, and in 2012 broadened its scope to include students with communication and social issues. There are several groups of cabins which for housing students in summer and which are available for rent to the general public when not being used as a therapy camp. Historically the Elks of Oregon have been the primary source of funding for the camp plus that from Lions Clubs, individuals, corporate grants and other donations. Probably a majority of District 36G Lions Clubs plus others from around Oregon donate to Meadowood at some level; even the Walla Walla (WA) Eastgate LC is a donor. Note: The Eastgate Lions Club donated \$8,500 to purchase a backhoe to help deal with the bad road and drainage problems at the camp. Thank you, Eastgate! Full Disclosure: A Camp Meadowood Springs scholarship is a line item in the Pendleton Lions Club annual budget.

<u>REQUIREMENTS</u>: To attend Camp Meadowood Springs a student must be 6 to 14 years old, have a diagnosis affecting speech and/or social learning, be receiving speech and/or social therapy, does not qualify for other educational services, or have impacted siblings or are peers of other campers. Meadowood treats children with autism, Down Syndrome, bullying and social issues if the student is 90% self-sufficient. Non-therapy siblings and friends are invited to attend and participate to help with socialization issues as role models.

The camp has two types of sessions, overnight for 8 days and 7 nights for \$1350.00 or day camp for \$500.00, plus a \$35.00 registration fee. Scholarships are available; Last year all but one student attended on a scholarship.

STAFF: There is a high ratio of staff to students, many of the therapists are university and high school students majoring or interested in a relevant discipline. These student interns work under the supervision of licensed clinicians and receive practical experience and college credits for their work. Other staff include the people who manage the camp and its operations. Recruiting interns is a challenge as they are paid with vouchers to their college and do not receive funding for travel to and from Meadowood Springs Camp.

<u>CURRENT</u>: I spoke with Terri Sirovatka, the Office Coordinator for Camp Meadowood Springs about the camp's current status. Terri said this is the only Speech and Hearing camp in the area. During their time at camp, students receive three hours per week of 1:1 time with a clinician plus time during camp activities in which therapy is blended with the camp experience.

Attachment # 10 p. 2 of 2

ISSUES: As noted earlier, the camp has historically been sponsored by the Elks, but Meadowood is not an Elks organization. The camp is suffering from benign neglect. In 2014 there were 45 kids enrolled, in 2015 38 kids, and in 2018 only 19 kids. As enrollment has dropped, so too has Elks funding, from \$90,000 to \$20,000. In 2019 Meadowood received about \$100.000 in donations. Because of inadequate promotion and information about the camp, parents can be reluctant to send their children hundreds of miles to a camp they know little about. More awareness of Meadowood by clinicians and school districts could improve attendance numbers.

<u>LEADERSHIP</u>: There is no support from local school districts. The Meadowood Board of Directors is entirely comprised of Elks members, most of whom are elderly although there is an effort to recruit new and younger non-Elk members. Recently three new board members have been installed, including two women who are very proactive. According to Terri, until very recently the Board would not authorize funding for promoting and advertising the camp, especially on social media in Oregon, Washington, and Idaho but now a media company has been contracted with for this purpose.

<u>PHYSICAL CONDITION OF THE CAMP:</u> The camp is physically suffering from delayed maintenance. For example, one shower facility needs to be gutted and rebuilt, a task the new caretaker feels is within his capabilities. The camp would be much more appealing to outside groups who want to rent the facility for retreats and other uses were the facilities updated as renters provide income in non-camp times.

<u>THE GOOD NEWS:</u> The camp has hired a new caretaker with good repair and maintenance knowledge and skills to help prevent the camp facilities from deteriorating more quickly than they have been. Being in the Blue Mountains and receiving a lot of winter snowfall means that the facilities do need frequent maintenance.

The camp has just hired a new clinician who is very dedicated to making the camp a success, Terri stated. Also, the Oregon Occupational Safety and Health Division (OSHD) thought that Meadowood had closed and was pleasantly surprised at a recent meeting to learn the camp is still in operation.

Terri is optimistic that with new Board members the situation can be turned around – with more promotion and if additional funding can be procured so staffing and camp maintenance issues can be addressed.

Contact:

Terri Sirovatka
Camp Meadowood Springs
PO Box 1025
Pendleton, OR 97801
541-276-2752
www.meadowoodsprings.org
tsmeadowsprings@gmail.com

Attachment #11 p. 1 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 BALANCE SHEET YEAR END JUNE 30, 2019

		CHENTRED A F	INTERNAT'L	~~~	* * * * * * * * * * * * * * * * * * * *		BBG 18800	YOUTH
	TOTAL	FUND	PARTICIPTN FUND	FUND	LEADERSHIP FUND	CLINIC	PDG ASSOC FUND	EXCHANGE FUND
					3305			
			ASSETS					
Cash	101,725.60	60,664.85	26,767.41	6,397.23	1,617.36	1,588.60	1,090.35	3,599.80
Investments	56,355.03	24,265.47	19,737.25	7.033.56				5,318.75
Accounts Receivable-Dues	943.79	943.79	, , ,					
Total Current Assets	159,024.42	85,874.11	46,504.66	13,430,79	1,617.36	1,588.60	1,090.35	8,918.55
FIXED ASSETS:								
Equipment	17,856,75	17,856.75						
Less depreciation	17,856.75	17,856.75						
was a special control of the special control	0.00	0.00						
TOTAL ASSETS:	159.024.42	85.874.11	46,504,66	13.430.79	1,617.36	1.588.60	1,090.35	8.918.55
	137,024,42	0.0.074,11	40,304,00	13.430.19	1,017.30	1,388.00	1,090.13	8,918,33
		LIABILIT	IES AND FUNI	BALANCES				
CURRENT LIABILITIES:								
Accounts payable	1,358.98				1,358.98			
Payroll taxes	910.74	910.74						
Custodial liabilities	10,688.61	7,283.32						3,405,29
Total current liabilities	12,958.33	8,194.06	0.00	0.00	1,358.98	0.00	0,00	3,405.29
FUND BALANCES:	146,066.09	77,680.05	46,504,66	13,430.79	258.38	1,588.60	1.090.35	5.513.26
TOTAL LIABILITIES								
AND FUND BALANCES:	159,024,42	85,874.11	46,504,66	13,430,79	1,617,36	1.588.60	1.090.35	8,918.55

Attachment#11 p. 2 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 GENERAL FUND

STATEMENT OF INCOME AND EXPENSES WITH BUDGET COMPARISONS

FOR YEAR BEGINNING JULY 1, 2018 - JUNE 30, 2019

		Budget	Over/Under
INCOME	Actual	Amount	Budget
Dues	68,685.25	71,955.00	-3,269.75
Directory Sales	281.00	150.00	131.00
Directory Postage	25.20	300.00	-274.80
Interest — Checking account	5.82	5.00	0.82
Investment Interest	181.05	40.00	141.05
Misc Income	65.00	50.00	15.00
Newspaper income	9,901.60	10,500.00	-598.40
Sale of MD36 pins	1,680.00	1,700.00	-20.00
TOTAL INCOME	80,824.92	84,700.00	-3,875.08
EXPENSES			
Administrative salaries	31,752.00	31,752.00	0.00
Payroll taxes	2,966.89	3,500.00	-533.11
Annual Convention Awards	98.20	300.00	-201.80
Awards/ Flowers/ Gifts	0.00	50.00	-50.00
District Governor Training	0.00	700.00	-700.00
Insurance & bonds	746.00	820.00	-74.00
MD36 trading pin expense	1,162.50	1,600.00	-437.50
Newspaper Expense	13,150.75	12,200.00	950.75
Office equipment maintenance & repair	1,038.53	1,400.00	-361.47
Office rent	4,800.00	4,800.00	0.00
Office supplies & merchandise	1,738.06	1,500.00	238.06
Postage	7,884.62	11,500.00	-3,615.38
Professional expense	706.50	300.00	406.50
Printing — MD36 directory	3,838.55	4,300.00	-461.45
State Conv. administrative expense	1,951.01	2,000.00	-48.99
Telephone	2,087.91	2,100.00	-12.09
Travel — MD36	2,499.00	2,499.00	0.00
USA Forum/Internation Conv.	0.00	1,000.00	-1,000.00
Website	255.16	300.00	-44.84
Contingencies	159.15	2,079.00	-1,919.85
TOTAL EXPENSES	76,834.83	84,700.00	-7,865.17
EXCESS INCOME OVER EXPENSES	3,990.09	0.00	3,990.09

73,689.96

77,680.05

FUND BALANCE, beginning of year

FUND BALANCE, end of year

Attachment #11 p. 3 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 INTERNATIONAL PARTICIPATION FUND STATEMENT OF INCOME AND EXPENSES WITH BUDGET COMPARISONS

FOR YEAR BEGINNING JULY 1, 2018 - JUNE 30, 2019

	Actual	Budget Amount	Over/Under Budget
INCOME	Actual	Amount	Dudget
Dues	3,350.50	0.00	3,350.50
Interest	2.57	0.00	2.57
Investment Interest	326.14	0.00	326.14
Uniform Income	28.00	0.00	28.00
TOTAL INCOME	3,707.21	0.00	3,707.21
EXPENSES			
Administrative Expense	288.12	0.00	288.12
USA/Canada	500.00	0.00	500.00
TOTAL EXPENSES	788,12	0.00	788.12
EXCESS INCOME OVER EXPENSES	2,919.09	0.00	2,919.09
FUND BALANCE, beginning of year	43,585.57		
FUND BALANCE, end of year	46,504.66		

Attachment # 11 p. 4 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 CONVENTION FUND STATEMENT OF INCOME AND EXPENSES WITH BUDGET COMPARISONS FOR YEAR BEGINNING JULY 1, 2018 - JUNE 30, 2019

	Actual	Budget Amount	Over/Under Budget
INCOME			
Membership Dues	1,680,00	0.00	1,680.00
Interest - CV Checking	1.29	0.00	1.29
Investment Interest	7.03	0.00	7.03
State Convention Income	-4,148.15	0.00	-4,148.15
TOTAL INCOME	-2,459.83	0.00	-2,459.83
EXPENSES			
Annual Convention Expense	0.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00
TOTAL EXPENSES	0.00	0.00	0.00
EXCESS INCOME OVER EXPENSES	-2,459.83	0.00	-2,459.83
FUND BALANCE, beginning of year	15,890.62		
FUND BALANCE, end of year	13,430.79		

Attachment #11
p. 5 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 LEADERSHIP DEVELOPMENT FUND STATEMENT OF INCOME AND EXPENSES WITH BUDGET COMPARISONS FOR YEAR BEGINNING JULY 1, 2018 - JUNE 30, 2019

	Actual	Budget Amount	Over/Under Budget
INCOME			
LCI Grant	2,717.00	0.00	2,717.00
Registration	6,604.00	0.00	6,604.00
Staff Registration	1,461.98	0.00	1,461.98
TOTAL INCOME	10,782.98	0.00	10,782.98
EXPENSES			
Rooms & Food	12,408.19	0.00	12,408.19
Printing	263.54	0.00	263.54
Refreshments	0.00	0.00	0.00
Refunds	0.00	0.00	0.00
TOTAL EXPENSES	12,671.73	0.00	12,671.73
EXCESS INCOME OVER EXPENSES	-1.888.75	0.00	-1,888.75
FUND BALANCE, beginning of year	2,147.13		
FUND BALANCE, end of year	258.38		

Affachment #11 p. 6 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 MEXICO CLINIC STATEMENT OF INCOME AND EXPENSES WITH BUDGET COMPARISONS FOR YEAR BEGINNING JULY 1, 2018 - JUNE 30, 2019

	Actual	Budget Amount	Over/Under Budget
INCOME			
Prior Years Net Fees	0.00	0.00	0.00
Donation	0.00	0.00	0.00
Eyeglass Donation	0.00	0.00	0.00
Preschool/Kindergarten	0.00	0.00	0.00
Registration	0.00	0.00	0.00
TOTAL INCOME	0.00	0.00	0.00
EXPENSES			
Currency Exchange Charges	0.00	0.00	0.00
Kitsap Low Vision Printing	₄ 0.00	0.00	0.00
Supplies	0.00	0.00	0.00
Travel & Freight	0.00	0.00	0.00
TOTAL EXPENSES	0.00	0.00	0.00
EXCESS INCOME OVER EXPENSES	0.00	0.00	0.00
FUND BALANCE, beginning of year	1,588.60		
FUND BALANCE, end of year	1,588.60		

Attachment #11 p. 7 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 PAST DISTRICT GOVERNORS ASSOCIATION STATEMENT OF INCOME AND EXPENSES WITH BUDGET COMPARISONS FOR YEAR BEGINNING JULY 1, 2018 - JUNE 30, 2019

	Actual	Budget Amount	Over/Under Budget
INCOME			
Dues	580.00	0.00	580.00
Misc Income	0.00	0.00	0.00
TOTAL INCOME	580.00	0.00	580.00
EXPENSES			
Directory Postage	60.00	0.00	60.00
PDGA Breakfast	0.00	0.00	0.00
OLSHF Memorial Gifts for Deceased PDGs	500.00	0.00	500.00
Postage and Supplies	626.14	0.00	626.14
TOTAL EXPENSES	1,186.14	0.00	1,186.14
EXCESS INCOME OVER EXPENSES	-606.14	0,00	-606.14
FUND BALANCE, beginning of year	1,696.49		
FUND BALANCE, end of year	1.090.35		

Attachment # 11 p. 8 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 YOUTH EXCHANGE FUND STATEMENT OF INCOME AND EXPENSES WITH BUDGET COMPARISONS FOR YEAR BEGINNING JULY 1, 2018 - JUNE 30, 2019

INCOME	Actual	Budget Amount	Over/Under Budget
Interest — investment	5.31	0.00	5.31
TOTAL INCOME	5.31	0.00	5.31
EXPENSES			
TOTAL EXPENSES	0.00	0.00	0.00
EXCESS INCOME OVER EXPENSES	5.31	0.00	5.31
FUND BALANCE, beginning of year	<u>5,507.95</u>		
FUND BALANCE, end of year	5,513.26		

Attachment #11 p. 9 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 ADDITIONAL INFORMATION YEAR END JUNE 30, 2019

#1 — Summary of Accounting Policies

REVENUE RECOGNITION — The organization uses the accural method of income and expense recognition.

FURNITURE AND OFFICE EQUIPMENT — The furniture and office equipment additions are reflected at cost or fair market value when donated. Depreciation is recorded on a straight line basis - using the estimated useful lives.

2 - Cash

Cash is composed of the following items:

Cash in Various Banks - 8 accounts	101,725.60
TOTAL	101,725.60

#3 — Investments

Investments are comprised of:

	Certificates	Treasury		
	of Deposit	Bills	Matures	Rates
General Fund	24,265.	47	June 20, '20	0.08%
International Particiption Fund	19,737.	25	May 30, '20	0.03%
Convention Reserve Fund	7,033.	56	May 31, '20	0.02%
Youth Exchange Fund	5,318.	75	May 18, '20	0.01%

#4 — Return of organization Exempt from Income Tax

The return of Organization Exempt from Income Tax, Form 990 for the current fiscal year will be filed within the required time period. The Organization is exempt from income taxes pursuant to Internal Revenue Code Section 501(c)(4).

#5 — Custodial Liabilities

Funds held in the General Fund in trust for others are as follows:

Total Custodial Liability	10,688.61
Youth Exchange - Trip Trust for Youth	578.06
Youth Exchange - Summer Youth Excursion	2,827.23
LCIF	1,003.00
LCI Pass Through Grant	876.25
Diabetes Awareness	5,404.07

Attachment #11
p. 10 of 10

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 SCHEDULE OF ANNUAL CONVENTION INCOME FOR YEAR BEGINNING JULY 1, 2018 - JUNE 30, 2019

		-017	
	A F	7 2	Over/Under
INCOME	Actual	Budget	Budget
Registration	21 210 00	21 875 00	ECE 00
Raffle Baskets	21,310.00	21,875.00	-565.00
Donation	1,870.00	1,800.00	70.00
TOTAL INCOME	30.00 23,210.00	0.00	30.00
TOTAL MCORE	25,210.00	23,675.00	-465.00
EXPENSES			
Meals Convention	16,059.46	19,552.00	-3,492.54
Advertising	200.00	200.00	0.00
Baskets for rooms	200.00	50.00	150.00
Convention Center Rental	1,500.00	3,050.00	-1,550.00
Decorations/Flowers	0.00	200,00	-200.00
Entertainment	0.00	650.00	-650.00
Equipment Rental	0.00	527.00	-527.00
Hospitality/Gifts	1,284.60	0.00	1,284.60
Hotel	6,751.50	0.00	6,751.50
Miscellaneous	0.00	741.00	-741.00
National Anthem	0.00	25.00	-25.00
Office Expenses	5.60	0.00	5.60
Programs/Printing	550.00	600.00	-50.00
Raffle Baskets	200.00	200.00	0.00
Refunds/Overpayments	235.00	500.00	-265.00
Supplies	11.99	40.00	-28.01
VIP Gift	360.00	340.00	20.00
TOTAL EXPENSES	27,358.15	26,675.00	683.15
NET INCOME	(4,148.15)	(3,000,00)	-1,148.15

Attachment #12 p. 1 of 1

LIONS INTERNATIONAL — MULTIPLE DISTRICT 36 GENERAL FUND

STATEMENT OF INCOME AND EXPENSES WITH BUDGET COMPARISONS

FOR YEAR BEGINNING JULY 1, 2018 - APRIL 30, 2019

Process Pr								2019-2020
Directory Polates 20,000]	Estimated		Budget	Over/Under	Acct	Approved
Directory Sales 200,00	INCOME	Actual	May to June, 2019	Total	Amount	Budget	# (Budget
Directory Postage 25.20 0.00 25.20 300.00 -274.80 40.8 25.20 Interest — Checking account 4.65 2.00 6.65 5.00 1.65 411 5.80 1.00 1.00 4.00	Dues	68,880.00	0.00	68,880.00	71,955.00	-3,075.00	401	68,400
Interest	Directory Sales	200.00	115.00	315.00	150.00	165.00	407	200
Investment Interest	Directory Postage	25.20	0.00	25.20	300.00	-274.80	408	25
Newspaper income 9,201.60 1,800.00 11,001.60 10,500.00 201.60 218.49 20.00 228.40 20.00 228.00 20.00 20.00 20.00 20.00 20.00 20.00 2.00	Interest — Checking account	4.65	2.00	6.65	5.00	1.65	411	5
Misc Income 178.49 0.00 178.49 5.00 128.49 420 5.0 Sale of MD36 pins 1,286.00 394.00 1,680.00 1,700.00 -2,073.00 405 1,600 TOTAL INCOME 79,775.94 2,351.00 82,126.94 84,700.00 -2,573.06 405 80,820 EXPENSES Administrative salaries 26,460.00 5,292.00 31,752.00 3,500.00 5.533.10 519 3,000 Annual Convention Awards 0.00 300.00 300.00 300.00 5,000 5.00 55,00 55,00 5,500 55,00 55,00 55,00 55,50 500 55,00 55,50 500 55,00 55,50 500 55,00 55,50 500 55,00 500 55,00 55,50 500 55,00 55,10 500 55,10 500 55,10 500 55,10 500 55,10 500 55,10 500 55,10 500 55,10 500 500 500	Investment Interest	0.00	40.00	40.00	40.00	0.00	412	40
Part	Newspaper income	9,201.60	1,800.00	11,001.60	10,500.00	501.60	415	10,500
Page	Misc Income	178.49	0.00	178.49	50.00	128.49	420	50
EXPENSES Administrative salaries 26,460.00 5,292.00 31,752.00 30,000 30,	Sale of MD36 pins	1,286.00	394.00	1,680.00	1,700.00	-20.00	405	1,600
Administrative salaries 26,460,00 5,292,00 31,752,00 31,752,00 0.00 509 31,752,00 Payroll taxes 2,472,40 494,50 2,966,90 3,500,00 -533,10 519 3,000 Annual Convention Awards 0.00 300,00 300,00 300,00 0.00 558 300 Awards/ Flowers/ Gifts 0.00 500,00 500,00 500,00 700,00 -200,00 559 500 Instrance & bonds 520,00 0.00 0.00 520,00 0.00 0.00 553 1,000 Mewspaper Expense 10,333,89 2,817,12 13,151,01 12,200,00 951,01 570 13,200 Office equipment maintenance & repair 1,033,89 2,817,12 13,151,01 12,200,00 951,01 570 13,200 Office equipment maintenance & repair 1,038,53 330,47 1,400,00 1,400,00 0.00 525 1,000 Office equipment maintenance & repair 1,632,50 330,02 1,980,10 1,500,00	TOTAL INCOME	79,775.94	2,351.00	82,126.94	84,700.00	-2,573.06		80,820
Payroll taxes 2,472.40 494.50 2,966.90 3,500.00 -533.10 519 3,000 Annual Convention Awards 0.00 300.00 300.00 300.00 0.00 558D 300 Awards/ Flowers/ Gifts 0.00 50.00 50.00 50.00 200.00 559 500 District Governor Training 0.00 500.00 520.00 0.00 552 500 Insurance & bonds 520.00 0.00 520.00 0.00 551 520 International programs 0.00 0.00 0.00 0.00 0.00 550 13,200 Office equipment maintenance & repair 1,333.89 2,817.12 13,151.01 12,200.00 951.01 570 13,200 Office equipment maintenance & repair 1,638.53 361.47 1,400.00 1,400.00 0.00 520 951.01 570 1,500 Office supplies & merchandise 1,650.08 330.02 1,198.10 1,500.00 480.10 530 1,500	EXPENSES							
Annual Convention Awards	Administrative salaries	26,460.00	5,292.00	31,752.00	31,752.00	0.00	509	31,752
Awards/ Flowers/ Gifts 0.00 50.00 50.00 50.00 50.00 55.00<	Payroll taxes	2,472.40	494.50	2,966.90	3,500.00	-533.10	519	3,000
District Governor Training	Annual Convention Awards	0.00	300.00	300.00	300.00	0.00	558D	300
Insurance & bonds 520.00 0.00 520.00 520.00 0.00 551 520 International programs 0.00 0.00 0.00 0.00 0.00 0.00 0.00 553 1,000 Newspaper Expense 10,333.89 2,817.12 13,151.01 12,200.00 951.01 570 13,200 Office equipment maintenance & repair 1,038.53 361.47 1,400.00 1,400.00 0.00 525 1,000 Office rent 4,000.00 800.00 4,800.00 4,800.00 0.00 513 4,800 Office supplies & merchandise 1,650.08 330.02 1,980.10 1,500.00 480.10 530 1,500 Pin expense 1,162.50 0.00 1,162.50 1,600.00 -437.50 501 1,200 Postage 6,250.62 1,250.12 7,500.74 11,500.00 -461.45 545 3,800 Printing — MD36 directory 3,838.55 0.00 3,838.55 4,300.00 -461.45 545 3,800 Professional Expense 706.50 0.00 706.50 300.00 406.50 520 300 State Conv. administrative expense 916.66 1,083.34 2,000.00 2,000.00 0.00 558E 2,000 Telephone 1,738.49 349.42 2,087.91 2,100.00 -120 515 2,100 Travel — MD36 - Staff 712.74 1,787.26 2,500.00 2,500.00 0.00 558 333.34 USA Forum/Internation Conv. 0.00 0.00 0.00 1,000.00 -1,000.00 558 333.34 USA Forum/Internation insurance 248.00 0.00 248.00 300.00 60.00 527 360 Workers compensation insurance 248.00 0.00 2,078.00 2,078.00 520 505 300 Contingencies 59.15 0.00 0.00 2,078.00 -2,078.00 590 1,138 TOTAL EXPENSES 62,288.11 15,595.25 77,824.21 84,700.00 -6,875.79 500	Awards/ Flowers/ Gifts	0.00	50.00	50.00	50.00	0.00	535	50
International programs 0.00 0.00 0.00 0.00 0.00 0.00 553 1,000 Newspaper Expense 10,333.89 2,817.12 13,151.01 12,200.00 951.01 570 13,200 2,000 2,000 2,000.00 2,000 2,000 2,000.00 2,000 2,000 2,000 2,000.00 2,000	District Governor Training	0.00	500.00	500.00	700.00	-200.00	559	500
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Office rent 4,000.00 800.00 4,800.00 4,800.00 0.00 513 4,800 Office supplies & merchandise 1,650.08 330.02 1,980.10 1,500.00 480.10 530 1,500 Pin expense 1,162.50 0.00 1,162.50 1,600.00 -437.50 501 1,200 Postage 6,250.62 1,250.12 7,500.74 11,500.00 -3,999.26 517 8,500 Printing — MD36 directory 3,838.55 0.00 3,838.55 4,300.00 -461.45 545 3,800 Professional Expense 706.50 0.00 706.50 300.00 406.50 520 300 State Conv. administrative expense 916.66 1,083.34 2,000.00 2,000.00 0.00 558E 2,000 Telephone 1,738.49 349.42 2,087.91 2,100.00 -12.09 515 2,100 Travel — MD36 - Staff 712.74 1,787.26 2,500.00 2,500.00 0.00 558 433.33 USA	Newspaper Expense	10,333.89	2,817.12	13,151.01	12,200.00	951.01	570	13,200
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Pin expense 1,162.50 0.00 1,162.50 1,600.00 -437.50 501 1,200 Postage 6,250.62 1,250.12 7,500.74 11,500.00 -3,999.26 517 8,500 Printing — MD36 directory 3,838.55 0.00 3,838.55 4,300.00 -461.45 545 3,800 Professional Expense 706.50 0.00 706.50 300.00 406.50 520 300 State Conv. administrative expense 916.66 1,083.34 2,000.00 2,000.00 0.00 558E 2,000 Telephone 1,738.49 349.42 2,887.91 2,100.00 -12.09 515 2,100 Travel — MD36 - Staff 712.74 1,787.26 2,500.00 2,500.00 0.00 -12.09 515 2,100 Travel — MD36 - Staff 712.74 1,787.26 2,500.00 2,500.00 0.00 0.00 542 833.33 433.33 433.33 433.33 433.33 433.33 433.33 434.30 430.00 40.00		4,000.00	800.00	4,800.00		0.00	513	4,800
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Telephone 1,738.49 349.42 2,087.91 2,100.00 -12.09 515 2,100 Travel — MD36 - Staff 712.74 1,787.26 2,500.00 2,500.00 0.00 540 833.34 541 833.33 542 833.33 542 833.33 USA Forum/Internation Conv. 0.00 0.00 0.00 1,000.00 -1,000.00 558A 1,000 Website 180.00 180.00 360.00 300.00 60.00 527 360 Workers compensation insurance 248.00 0.00 248.00 300.00 -52.00 550 300 Contingencies 59.15 0.00 0.00 2,078.00 -2,078.00 590 1,138 TOTAL EXPENSES 62,288.11 15,595.25 77,824.21 84,700.00 -6,875.79 80,820	Professional Expense	706.50	0.00	706.50	300.00	406.50	520	300
Travel — MD36 - Staff 712.74 1,787.26 2,500.00 2,500.00 0.00 540 833.34 541 833.33 542 833.33 542 833.33 USA Forum/Internation Conv. 0.00 0.00 0.00 1,000.00 -1,000.00 558A 1,000 Website 180.00 180.00 360.00 300.00 60.00 527 360 Workers compensation insurance 248.00 0.00 248.00 300.00 -52.00 550 300 Contingencies 59.15 0.00 0.00 2,078.00 -2,078.00 590 1,138 TOTAL EXPENSES 62,288.11 15,595.25 77,824.21 84,700.00 -6,875.79 80,820	State Conv. administrative expense	916.66	1,083.34	2,000.00	2,000.00	0.00	558E	2,000
Travel — MD36 - Staff 712.74 1,787.26 2,500.00 2,500.00 0.00 540 833.34 541 833.33 542 833.33 542 833.33 USA Forum/Internation Conv. 0.00 0.00 0.00 1,000.00 -1,000.00 558A 1,000 Website 180.00 180.00 360.00 300.00 60.00 527 360 Workers compensation insurance 248.00 0.00 248.00 300.00 -52.00 550 300 Contingencies 59.15 0.00 0.00 2,078.00 -2,078.00 590 1,138 TOTAL EXPENSES 62,288.11 15,595.25 77,824.21 84,700.00 -6,875.79 80,820	Telephone	1,738.49	349.42	2,087.91	2,100.00	-12.09	515	2,100
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Website 180.00 180.00 360.00 300.00 60.00 527 360 Workers compensation insurance 248.00 0.00 248.00 300.00 -52.00 550 300 Contingencies 59.15 0.00 0.00 2,078.00 -2,078.00 590 1,138 TOTAL EXPENSES 62,288.11 15,595.25 77,824.21 84,700.00 -6,875.79 80,820							542	833.33
Workers compensation insurance 248.00 0.00 248.00 300.00 -52.00 550 300 Contingencies 59.15 0.00 0.00 2,078.00 -2,078.00 590 1,138 TOTAL EXPENSES 62,288.11 15,595.25 77,824.21 84,700.00 -6,875.79 80,820	USA Forum/Internation Conv.	0.00	0.00	0.00	1,000.00	-1,000.00	558A	1,000
Contingencies 59.15 0.00 0.00 2,078.00 -2,078.00 590 1,138 TOTAL EXPENSES 62,288.11 15,595.25 77,824.21 84,700.00 -6,875.79 80,820	Website	180.00	180.00	360.00	300.00	60.00	527	360
TOTAL EXPENSES 62,288.11 15,595.25 77,824.21 84,700.00 -6,875.79 80,820	Workers compensation insurance	248.00	0.00	248.00	300.00	-52.00	550	300
TOTAL EXPENSES 62,288.11 15,595.25 77,824.21 84,700.00 -6,875.79 80,820	Contingencies	59.15	0.00	0.00	2,078.00	-2,078.00		1,138
	TOTAL EXPENSES	62,288.11	15,595.25	77,824.21			-	
	EXCESS INCOME OVER EXPENSES						-	

Attachment # 13 p. lof 2 LIONS VISION

MD36 Council of Governors Report November 16, 2019



Lions VisionGift is pleased to provide Multiple District 36 an update about its ongoing activities. First and foremost, LVG honors the many years of service on our Board by Lions Gary and Carol Tate. They passed away in September of 2019 and we grieve their passing. While it is sad to say goodbye to such loyal and longstanding supporters of Lions VisionGift, we wish to focus our remembrance on the great good they brought to the community. Please take a moment to reflect on selfless service in their honor.

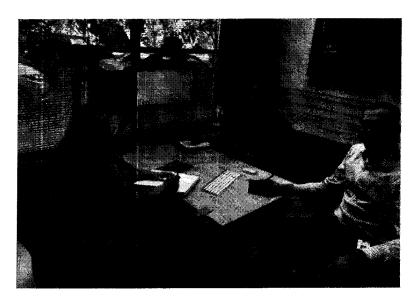
Lions VisionGift **expanded its referral center** in January in order to work closer with hospitals in Idaho as well as with our local organ bank Pacific Northwest Transplant Bank. Part of that expansion required the use of new database systems, phone systems, and the hiring of new staff. Pictured here is the day shift



from October 30, 2019 taking a brief pause from their daily work of screening potential candidates for medical suitability and speaking with donor families about the process of eye and tissue donation. Because of the expanded staffing, we have decided to remodel their work area to accommodate more work stations and repurpose a small area for training. With more staff and a more complex job, training needs are at an all time high. This remodel will mean that staff will have to be relocated for two months during the remodel.

Changes in our recovery department.

New VP of Donor Services Stephen Wehrer took over leadership of the referral center and recovery in July of 2019. One of the first big leadership decisions was how best to staff the Recovery department. Two recovery technicians, Andi Rex and Deni Watson, have been promoted to Recovery Supervisor roles. Recovery Supervisors are in charge of training, scheduling and laboratory readiness. Because LVG is on pace for a stellar year for donation, the Supervisors have a lot of work cut out for them. Both Deni and Andi are very experienced and are excited about their new leadership challenges.



Collaboration with Utah Lions Eye Bank (ULEB). Lions VisionGift executed a new collaborative agreement focused on Quality Assurance. LVG's Quality Team will now work closely with Utah to ensure regulatory and industry compliance. As tissue preparation techniques have gotten increasingly more complex, so have our regulations and rules. Utah and LVG are now sharing resources in what we hope will be the first of many new ways to leverage each other's expertise. ULEB's donor referral center will likely back up LVG's during staffing emergencies as our next collaborative effort.

Attachment #13
P. 2 of 2
VISION

MD36 Council of Governors Report November 16, 2019

Autologous Serum Eye Drops. LVG started making eye drops from patient blood for the treatment of cornea ulcers and severe dry eye about 9 years ago. That program has slowly grown to fhe point where we had to make a decision about how to best serve the community. To that end, we partnered with a company called Vital Tears that will now process the blood into eye drops. The advantages of working with Vital Tears are that they can handle virtually any volume and scheduling that the community needs. Because LVG's focus is on corneal transplant tissue, we were not able to accommodate the tremendous growth without compromising our core mission. Thus the community now has unlimited access to this life-changing eye drop made from patients' own blood!

Respectfully submitted,

Chris Stoeger, MBA, CEBT, CTBS Chief Executive Officer

Attachment #14 p. 10f |



Oregon Lions Sight & Hearing Foundation Council of Governor's Report United Methodist Church - Tigard, OR November 16th, 2019

- OLSHF's 2020 School Vision Screening Program is hitting full stride in the 2019-20 school year.
 We have scheduled over 600 school screening events and likely will exceed 215,000 students
 screened this school year. Due to the successful advocacy effort at the Oregon Legislature in
 2019, schools in Oregon will have twice as much state funding for vision screening during this
 2019-2021 biennium. We anticipate that because of the new funding, well over 20,000 students
 will be referred for comprehensive eye exams to address vision health issues.
- In order to fully utilize the new state funding available for vision screening in Oregon schools, the Foundation will need to acquire additional SPOT vision photo screeners to increase our current capacity for screening Oregon students. We are launching a 2020 Vision Capital Campaign this fall to raise the funds necessary to not only purchase 20 new SPOT devices but also to expand the square footage of the LEAP Optical lab and to create an internship for graduates of the paraoptometric program at the Coffee Creek Correctional Facility for Women. The fundraising goal of our 2020 Vision Capital Campaign is \$600,000 and as of today we have raised \$179,000 nearly 30% of the campaign goal.
- At today's OLSHF Board of Trustees meeting our Board approved the addition of Dr. David Brown as an At Large Trustee of the Foundation. Dr. Brown is the lead audiologist at Pacific University's School of Audiology. Dr. Brown will help the Foundation in our efforts to add more hearing professionals to our ROAR! Hearing Assistance Program network and will assist in the process of increasing the number of Oregon audiologists that accept Medicaid.
- OLSHF is continuing our efforts to help Lions Clubs in the process of making sight and hearing
 services accessible to all that need them. One obstacle for Oregonians in need is the inability to
 access programs that require the applicant to speak English. OLSHF offers translation services
 for Spanish speaking applicants and is working to develop a resource to connect Lions Sight &
 Hearing Chairs to translators and interpreters to ensure services for all that need them. Please
 contact Doug Thompson at <u>Dougt@olshf.org</u> for more information on this important effort.
- OLSHF is launching our Strategic Planning process to develop the plan that will guide the
 organization from 2021 through 2025. Our first step is to collect feedback from MD-36 Lions to
 help address our strengths and weaknesses. OLSHF Trustees and members of our Strategic
 Planning Committee will be visiting Lions Clubs to provide and collect as many surveys as
 possible between now and next March. The information gathered will be used to help develop
 the goals and objectives for OLSHF for the next decade; The 2021-2025 OLSHF Strategic Plan will
 be introduced at the 2021 MD-36 Convention in Pendleton.

Attachment #15 p. 10f1

MD36 Lions Alert Committee Report

For Council of Governors November 16, 2019 meeting in Tigard, Oregon Submitted by MD36 Alert Chair Charlene Larsen

Where were you for the "Great Shake Out"? I was under a round table on the 16th Floor of the Doubletree Hotel on Canal Street in New Orleans with a few of my disaster friends. Where were you and how did you receive your test Alert from you County Emergency Manager? Where is you Grab and Go Bag? Do you have an "under the bed box" with your survival gear? Do you want to know more? Stay tuned for your update.

Lions Club International Foundation has funded Disaster Preparedness for Robert Gray Middle School in the Montavilla District of the Portland Public Schools. Mollyanne Fleming and her team at RGMS, PDG Dan Wolf, your Lions Alert Team, the neighborhood NET and the generosity of suppliers have made this project a reality and it was dedicated with 1VDG Sheri Young in attendance representing the Oregon Lions. There is also a LCIF grant request in the works for the Central School District in Independence/Monmouth.

These are the type of projects that bring communities together. We talk about preparedness and we see disaster occur with a view from our television. But are you prepared to shelter in place, or to evacuate, or to help other club members or your neighbors?

Knowing the what if's, taking the time and effort to plan, signing up for your County EM Alerts, doing just this little bit, a little bit at a time can make a difference for your peace of mind.

Your Alert Team can help, program presentations are always available. Help with finding grant opportunities is available and just general access to a wealth of information is at your fingertips.

Call, write or email:

MD 36 Oregon Lions Alert Chair – Charlene Larsen

P O Box 446, Astoria, OR 97103

PH: 503-325-0590 Cell: 503-791-6207

Email: crl.larsen@charter.net

See you next under a table and stay away from the falling chandeliers!

Attachment # 16 p. 10f1

Awards- November 2019

Co-Chairs, Carrie Bartley (36-O) & Carol Swesso (36-E)

The awards manual and check sheets have been updated for the 2019-2020 Lion year. These were sent out to the COG, District Awards Chairs and Cabinet Secretaries on September 14, 2019 and they were asked to share with their clubs and members. These have also been posted on the MD 36 website.

DGs need to do their part to promote the Awards program- otherwise it is a lot of work for only a handful of clubs that participate. ALL clubs have at least a couple of things they can enter for Awardsthey just aren't doing it. If participation continues to decline we should consider scrapping this program all together.

Awards handled by the MD Awards Chairs:

Club Bulletin Award

Club Brochure Award

Club Digital Media Award

Club Flyer Award

Club Website Award

Club Facebook Page Award

Club Instagram Page Award

Club Public Relations Award

Community & Cultural Activities Award

Club/Community Partnership Award

Club Storyboard award

Sight Conservation Award

Club Visitation Award

Awards that will be handled by District Governors:

Guiding Light Award
Club Net Membership Award
Membership Sponsor of the Year
District Extension Award
District Leadership Awards
MD Lion/Cub of the Year Award
Lion Mile Award

Respectfully Submitted,

Lion Carrie Bartley

Attachment #17 p. 1 of 1

Camp Representatives Report to Council of Governors

November 16, 2019 Submitted by MD36 Chair, PDG Doug Fiala

All Camps appear to be moving forward with their year and being the non-camping season the usual fall and winter activities proceed.

I can specifically report that Camp Taloali has a fund raiser scheduled for Saturday, December 14, 2019. It is called the First Annual Winter Bazaar (I do hope that is annual). The site is Camp Taloali at 15934 N. Santiam Highway, east of Stayton, Oregon and east of mile post 16. The Bazaar will start at 10:00 AM and will last until evening. All booths will be inside the Pavilion and Arts buildings Food trucks will be outside, of course. I do not know the number of vendors scheduled or what will be available. I would expect that quite a few vendors who are deaf or hard of hearing will come.

At the March 7, 2020 Council of Governors meeting in Hood River, I expect to have a list of things that can be donated to camps: The Gales Creek Camp, The Oral Hull Camp and Foundation for the Blind, Camp Meadowood Springs and Camp Taloali.

Sincerely, Lion Doug Fiala, PDG Chair, Camp Representatives (D) 971-346-3735

Attachment # 18 p. 1 of 2

November 16, 2019

To: Lion Sharon Rollins, Chair MD 36 Council of Governors From: PCC Joyce Anderson, Chair

MD 36 Convention Operating Committee

Subject: Second Report to Council

The MD 36 Convention will be held May 14-16, 2020 in Canyonville, Oregon at Seven Feathers Resort and Casino. The weekend begins with the OLSHF Trustees meeting on Thursday, May 14 at 9:00 am and the final Council of Governors meeting and concludes about 9:00 pm on Saturday, May 16. The Registration Package is \$125.00 which includes two lunches and two dinners. The annual business meeting, OLSHF Luncheon and Parade of Checks, Celeb ration of Life, OLSHF Hall of Fame Dessert Social, Annual Awards Luncheon, banquets on Thursday and Friday night, fun, friendship and educational forums and training are all part of this package.

A block of rooms has been set for us and rooms can be booked either online or by calling 1-888-677-771. Our Group code is #168 (Lions State Convention). This will guarantee the block rate for you. The room rate is good for either part of the hotel.

I've included a copy of the Convention budget. You will see that we are requesting \$3000.00 from the convention reserves, which needs your approval.

The Canyonville Lions Club has been hard at work since mid-summer as the Host Club for our event with Lions Dawn Cartwright and Martha Burkhert as the Host Committee Co-Chairs. There is some talk of planning to hold a STRIDES Walk, probably on Thursday but more information will follow on those plans.

As part of the LCIF Campaign 100, we would like to recognize and present many Melvin Jones Fellowship Awards during the Saturday Awards Luncheon. Please let your clubs know about this event.

All the hotel in formation will be on the MD 36 website and a registration form will also be there within a few days.

Please start telling your Lions about Convention and let them know that reservations can be made now. Mid-May is a beautiful time of year in that part of Oregon and would make a nice weekend getaway!

Hotel link for reservations:

https://book.b4checkin.com/chameleon/sevenfeatherscasinoresort#groupSignin

Attachment # 18 p. 2 of 2

	Seaside - Convention Center	2020		2010	2010	2019	2020	2020			
		Number	Registration	2018 Actual	2019 Budget	Actual	Budget	Actual	Variance	;	2020 Costs
		Registration	Fee								
	Income								(04.075)		
421	Registration	175	125	18,120	21,875	21,310.00	21,875		(21,875)		
	Registration-Other ID adjustment			-	-	-	(250)		250		
	OLSHF - Food Sales						655		(4.000)		
423	Convention Basket Sales			1,786	1,800	1,870.00	1,800		(1,800)		
	Convention Clothes Sales			5	-		-		-		
	Donation					30.00	-				
	MD Advance		_		3,000		3,000		(3,000)		
	Total			19,911	26,675	23,210.00	27,080	-	(27,080)	r	
										Food Thursday Service	130.00
	Expenses								16.020	•	2.00
	Food Full Registration	175		24,555	16,381	13,965.00	16,930		16,930	Friday Service Friday Lunch	17.00
	Food Meals only			-	620	-	600		600	•	26.00
	Food & Beverage Attrition	_		-	-	-	-			Friday Dinner	
501	Administrative Fee	175		5,893	2,550	2,094.46	3,155		3,155	Saturday Service	2.00
504	Advertising			200	200	200.00	200		200	Saturday Lunch	17.00
	Anthem Singer			25	25	-	•			Saturday Dinner	32.00
519	Basket Awards			200	200	200.00	200		200		
	Basket Gifts			36	50	200.00	200		200	Total Food Cost	96.00
502	Convention Center Rent			-	3,000	1,500.00	-		-		
506	Entertainment - Calamity Jazz			650	650	-	-		-	Per Kelly 5% increase in	
507	Equipment Rental			540	500	-	1,250		1,250	2019 only	
507	Flag Rental			25	27	-	30		30		
516	Gifts International Director - Myrt	ie Wood Pin S	et & Jewelry	40	40	60.00	40		40	Total Food Cost with incre	96.00
503	Gift LCIF Guest			300	300	300.00	300		300		
508	Hotel Room ID				•	628.30	847		847	Service Charge @ 18%	17.28
508	Hotel Room Host				-	628.30	847		847		
	Hotel Room Comp						(537)				
508	Hotel Room Attrition none rented	rooms			-	6,751.50	-		-	Total	113.28
	Hotel Room Set up fee						2,500		2,500		
508	Meals International Director			36	50	28.00	50		50	Equipment Rentals	
520	Office Expense			-	-	17.59	20		20	Stage Friday	350.00
	Program Books			525	600	550.00	600		600	Stage Saturday	350.00
	Refunds			150	500	235.00	400		400	Microphones-Cordless Friday	50.00
513	Registration Supplies			-	40	-	40		40	Microphones-Cordless Saturd	50.00
	Table Decoration			192	200	-	200		200	Screen-6X8-Friday	50.00
	Contingency			-	741	-			-	Screen-6X8-Saturday	50.00
	Total		-	33,367	26,675	27,358.15	27,872	-	27,872	Tabletop Lectern with Mic-F	50.00
	. 540.					•	-			Tabletop Lectern with Mic-S	50.00
	Expenses over income		-	(13,456)	0	(4,148.15)	(792)		(792)	Portable LCD-Friday	125.00
	Expenses over mediae		=	(10,100)		(11.101107	(1.0-7			Portable LCD-Saturday	125.00
	Beginning Bal-Bank					9,139,09		6,397.23			·
	Dues					1.680.00		790.50		Total Equip Rentals	1,250.00
	Interest Income					1.16		0.22			
	Convention Income/Loss					(4,148.15)		-			
	A/P 5-18 Convention					(275.00)		_			
	VI 2-10 COUACIDOR					(2.0.00)					
	Ending YE Bank Balance					6,397.10		7,187.95			
	Duding 1D bank balance					6,397.10		7,187.95			
						-		,-			

Diabetes Awareness Report MD36 COG November 2019

Attachment # 19 p. 1 of 1

The Silent Epidemic

I'm sure that everyone has already heard that Lions Club International has declared November 14th as Worldwide Diabetes Awareness Day and that diabetes as a top priority.

We have documentation that's over 3500 years of diabetes. But I've never said much about the negative aspect of the disease that before the discovery of insulin in 1921 a diagnosis of diabetes meant certain death. No wonder it was one of the biggest discoveries in medical history.

All of us knows someone who has diabetes and should know how prevalent the disease is. We are looking at epidemic proportions and it's silent that you could have diabetes and not even know it. Awareness is the biggest advantage against the disease. Today we have more knowledge about the disease and tools and medicine to help us control and fight the disease.

I'm thankful to have Lion Russell Chase as District Gs diabetes awareness chair. Lion Russ has sent me many diabetes articles that he finds and has mentioned he has one ready for the January Lions of Oregon. I also have help from past Council Chair and past Diabetes Awareness Chair, Charlie Tate. Thank you, Charlie.

Yours in Lions Can Do

MD36 Diabetes Awareness Chair Garry Charbonneau, PDG



Picture: Trudy Tallman, Hood River Lions Club, and Place in the 2018-19 MD-36 Lions Scenery/Nature Photo Contest

LIONS MD-36 SCENERY/NATURE PHOTO CONTEST



STARTS: SEPTEMBER 1, 2019

DEADLINE: APRIL 1, 2020

Photo Contest Rules

- 1) Picture must be taken by a Lion member.
 - 2) NO Photoshop software used.
 - 3) Limit 4 entries per Lion.

For any questions you can call or email Lions:

Jesse Orozco 541-661-7027, Jesseo 13@live.com

or Ted Carlin 541-604 a 4054 to vipt carlin@yahoo.com

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Lions Becoming Known through Environmental Projects

When Lions clubs are out and about and doing either environmental projects, service projects or fund raisers, people see the Lions Signs and ask, "What are these Lions Clubs all about?" Even the Lion signs posted on the city sign boards cause people to wonder, "What do the Lions do?" If we can catch peoples attention while doing environmental projects maybe they will want to come help with the project, maybe even come to a meeting and maybe, maybe even want to become a Lion.

Please send me photos or descriptions on how your club advertises or brings attention to the public while you are doing an environmental project. Last year we listed the projects, now we want to know how we are attracting the attention of the public, through these projects.

Lions MD-36 Nature/Scenery Photo Contest for 2019-20

Photos for our MD36 photo contest are starting to come in, and you too can enter your prized nature/scenery photo. Rules are simple 1) Photo must be taken by a Lion in Oregon; 2) No photo shopping; and 3) Limit of four photos per Lion. The photos can be sent to the below email or hard copies to the below mailing address. Let's show off are photo skills with the beautiful scenery of Oregon.

submitted by Ted Carlin, Vptcarlin@yahoo.com, 541-604-4054 16355 SW Chinook Dr., Terrebonne, OR 97760

Giving Our All for A Lions Environmental Project

It is amazing to what "lengths and widths" Lions will go to promote a Lions Environmental Project.

Just moments after completing a section of highway cleanup in Prineville, Prineville Lions Chris McCabe realized he had locked his keys in his small pickup. So as passerby's gazed at Chris half in and half out of the small back window (which of course had his best side showing) attention and public relations were brought to the Lions Highway Cleanup Project. Way to go Chris.

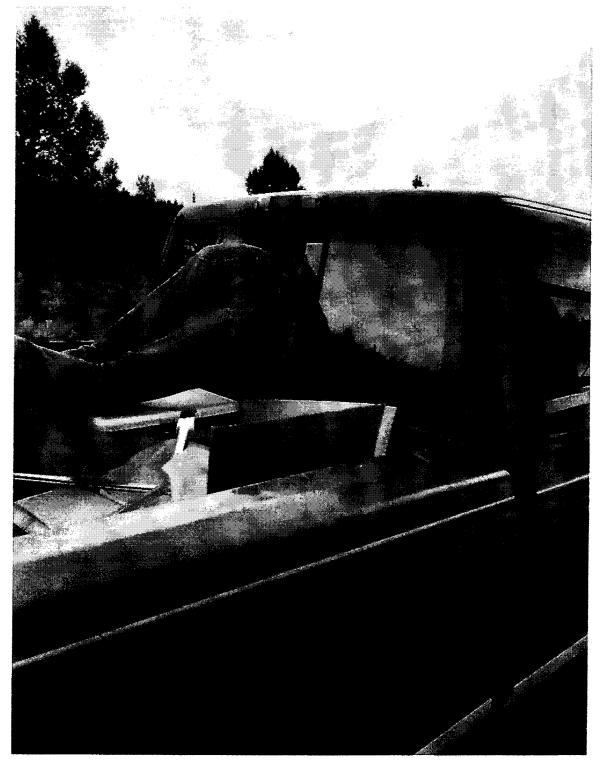
While other Lions Clubs may use the more conventional "Lions at Work" signs during promotion of their environmental projects, anything that draws attention works.

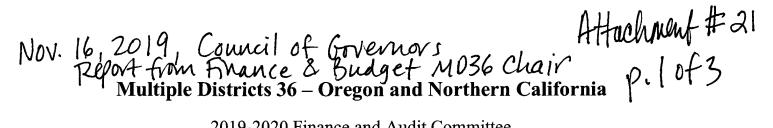
This year we are concentrating on the Public Relations benefits of doing environmental/service projects, so please send your stories and photos of these events to my email below.

"Built in 1924 by Lions" discovered my wife, PDG Phyllis Carlin on a trip back to Austin, Texas for a wedding. She was referring to a golf course built in 1924 by the Austin Lions and is still a municipal golf course today. This would be an extreme example of a Lions Environmental project and of course it has been great Public Relations throughout the 95 year of existence

Submitted by Ted Carlin

Vptcarlin@yahoo.com 541-604-4054





2019-2020 Finance and Audit Committee

Meeting Minutes

Date: 10/18/2019 Time: 4:15PM

Location: WRGN, LLC Conference Room, 805 Liberty St NE, Salem, OR 97301

Presiding: Fred McNaughton, PDG

Members: Vince Bishop, PCC Administrator / Secretary – Treasurer - Present

Fred McNaughton, PDG - Present

Brian Rangitsch - Present Jeff Plummer - Excused Absent Cheryl Hafer - Excused Absent

Meeting was called to order at 4:15PM.

There were no changes to the presented agenda.

Review of FYE 06-30-2019 Financial Statements

The committee reviewed the statements and all questions to Vince Bishop were answered. All committee members present were satisfied with the report and recommend approval for IRS Form 990 preparation and for presentation to COG. Motion to approve made by Fred McNaughton and seconded by Brian Rangitsch. Motion passed unanimously.

MD 36 Policy Manual Review

The committee reviewed the MD 36 Policy Manual and it is recommended that the below revisions be presented to the Policy Manual Committee for consideration. Motion to approve made by Fred McNaughton and seconded by Brian Rangitsch. Motion passed unanimously.

Chapter V-I **Finance and Budget Committee**

I. **Purpose:** To give counsel and advice regarding all financial matters to the MD Council.

II. **Specific Responsibilities:**

- A. Prepare a budget proposal to present to the Council of Governors (COG).
- B. Annually review the format of the financial statement and make recommendations for improvements for conformity with appropriate accounting practices.
- C. Annually review all monetary and budget policies and procedures and make recommendations for improvements.
- D. Monitor and assure compliance with the Constitution and By Laws regarding the use, transfer, distribution and accumulation of all MD funds.
- E. Study and make recommendations relative to proposed changes in the MD 36 dues structure.
- Review financial documents quarterly and assure presentation of regular financial statements to the COG quarterly and at the close of the fiscal year.
- G. Assist the COG on all accounting and financial matters.
- H. This committee, along with the Executive Administrator, will serve as the

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e to P. 20f 3

headquarters building financial management committee and is responsible to the COG for providing adequate building assets, furnishings technology and equipment for proper administrative functions of the MD.

- 1. The committee will make recommendations regarding rent, lease or purchase of the headquarters building or Administrative Office space.
- 2. The committee will make recommendations for adequate insurance, salaries for personnel, and capital purchases.
- 3. The committee will review the MD technology needs and recommend update as required.

III. Committee Makeup:

A Membership: This committee is comprised of five members, 1 from each district appointed by the DG, and the COG treasurer. Members of this committee should anticipate a four (4) year commitment. However, since continuity is essential, it is recommended that only 1 new member be appointed annually.

B Officers:

- 1. Chairperson:
 - a. Annually appointed by the COG with recommendations from the committee.
 - b. Should have prior committee experience and may be reappointed.
- 2. Secretary: to be agreed upon by committee members.

IV. Fiscal Responsibilities: This committee handles no funds.

- A. Review MD 36 budget quarterly.
- B. Alert COG of any items needing attention.
- C. Prepare and propose a recommended budget for the forthcoming Lion year.

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p.3 of 3

V. Meetings:

- A. Regular meetings will be held quarterly prior to the COG meetings, including the MD 36 Convention. Meetings may be by phone or email as determined by the Chair.
- B. Special meetings may be called by e-mail, phone or in writing by the Chairperson, any two (2) members of the committee or by the Council Chairperson stating time, place and purpose.
- C. Voting:
 - 1. To constitute an official meeting of this committee, a quorum shall be defined as a majority (more than 50%) of the committee members for the purpose of transacting business.
 - 2. Each member present shall have one (1) vote on all matters.
- D. Notices and agendas of meetings will be mailed or e-mailed to members and the Council Chairperson at least fifteen (15) days prior to meeting.
- E. Minutes will be taken and distributed to members.
- VI. Reports: A brief typed report will be submitted fifteen (15) days prior to the COG

meeting if requesting Council action. Financial reports will be submitted to the COG at each COG meeting by the COG treasurer and a written report will be submitted at the MD convention.

General Policy Statements: (Added and dated as adopted by the COG):

- 1. Adopted by the COG, March 20, 1982
- 2. Revised by Policy Manual Committee, March 9, 1997
- 3. Revised by Gary Tate, PDG, 10/13/03
- 4. Revision adopted by COG, March 5, 2004
- 5. Revision adopted by COG, March 12,2011
- 6. Revision adopted by COG, May 2014

Meeting was adjourned 5:30PM

Next Meeting Scheduled: TBD

Affachment # 22 p. 1 of 5

November 15, 2019

To: CC Sharon Rollins MD 36 GAT Chair

From: PCC Joyce Anderson MD 36 GLT Coordinator

Subject: Report to GAT Team and COG

Leadership training in MD 36 is ongoing and continues in to 2020.

The 1st and 2nd Vice District Governors have been busy with online training through the new Lions Learning Center. The 1st VDGs have all completed their first assignments and are waiting for the next courses to be assigned later this month.

We held our first local training, October 25-27 in Yachats. This was attended by CCE Paul Zastrow and FVDGs Sheri, Linda, Carolee and John. A special thank you to PCCs Rod Bach and Steve Thomson, PDGs Judith Poage, Cy and Judy Kauffman for all your assistance in making this a great training session. A VERY SPECIAL **Thanks to the Kauffman's for a great final training and breakfast** at the "farm".

The FVDGs will travel to St. Charles, Illinois in February for their official LCI VDG School and we will hold our last local training in April in Portland.

The 2nd VDGs will have a training session in March during the weekend of the next COG meeting.

The District GLT Leaders report the following:

District O-PDG Bert Diamond: Applied for LCI Training Grant for Zone Chair Training. Training on use of MyLion and helping other Lions, as well. Working with DGMT and District O 1st, 2nd and candidate for VDG.

District R-PCC Rod Bach: No report

District E-PCC Gail Black: Plan Guiding Lion training in March. Cabinet Secretary is working with Club Secretaries and DG Bob is helping with training on My Lion. Lion Gail and 7 others from District E attended USA/Canada Lions Leadership Forum with 1st VDG Carolee and 2nd VDG Steve receiving their bachelor's degree and DG Bob, his Doctorate. Lion Carolee is also now eligible to receive her master's degree.

District G-PCC Richard Smith: District G is developing a "Zone Chair Handbook" for their district to make that position more aware of the duties and responsibilities of that position. Holding central training sessions is not easy or economical in that area of our multiple district and this will help. They have provided officer training after each of their cabinet meeting and proving additional resources to clubs.

Attachment # 22 p. 2 of 5

Global LeadershipTeam Report for District 36-O Cabinet meeting, 11/16/19 Submitted by PDG Bert Diamond, District 36-O GLT Chair

In the past months:

- 1. I submitted a GLT application to LCI for zone chair training.
- 2. I've attended remotely most of Steve Studer's online webinars about using MyLion and I have talked to several people about how to use it for their clubs.
- 3. I'm working with the GMT Dane Pareirra in developing messages to club officers about membership and leadership in their clubs.
- 4. And I will attend the GAT meeting along with the Cyber Clubs seminar at the Council of Governors meeting later this month.
- 5. I am doing my small part to help the upcoming District Governors (Sheri Young, Doug Loose and Kerith Vance) so they know what to expect.

Attachment # 22 p. 3 of 5

District 36-R GLT Leadership Report, Nov 16, 2019 Submitted by Lion Rod Bach

THE PLAN

Involve as many of Governor Steve Moser's cabinet in this year's activities as possible.

This will include the vice governors, zone chairs, and other committee members.

THE PROBLEM

Often the Governor ends up doing most of the communicating and the districts business with little or no involvement from his/her team. This puts a larger Lions work load on the Governor and does not give possible new leaders 1) a chance of feeling ownership with Lions activities and 2) does not allow for our new leaders to gain experience and knowledge about operations, problem solving, and working with a variety of clubs.

THE PROGRAM

Governor Steve has committed to involving his 1st VDGE Linda, the zone chairs, and his committee chairs, with helping with the MD36R operations. This includes working with clubs that are excelling in their communities and with clubs that might need a little or a lot more support and encouragement. The inclusion of zone chairs being the main communications to the clubs will hopefully encourage the zone chairs to become more enthused about Lions and our operation.

THE BOTTOM LINE

Include as many district Lions as possible in this years operations.

Attachment #22 p. 4 of 5

November 14, 2019

MD 36 Global Action Team District E – GLT report

This fall has been a slow time in getting started with our District E training. None of our four areas have been able to put anything together for formal training as of yet. However we do plan to do an extensive "Guiding Lion Training" at the District E convention in March. In the meantime each of the areas have been getting some very good help from our Cabinet Secretary In their secretarial duties, while DG Bob has been spending time in educating members on the use of "MY LION".

District Secretary Kathi continues to keep everyone apprised of upcoming webinars, and we have encouraged all clubs to have their members take advantage of these really great opportunities for training.

The USA/Canada Forum this year in Spokane, as usual had some really great seminars. A couple of them I am utilizing for additional seminars at our District E convention and for other training options available to our district. We were fortunate to have 8 persons from District E attend the Forum. Our 1st VDG Carolee Blatter received her bachelor's degree along with VDG2 Steve Brewster, and PDG/DG Bob Chaney received his Doctorate. VDG1 Carolee has also completed her Masters requirements and will be awarded that degree next year.

PCC Gail Black
District E GLT

Attachment #22 p. 5 of 5

November 12, 2019

To: Joyce Anderson, GLT Chair

Subject: GLT report District G

From: R A Smith, PCC, District G GLT Chair

Our primary activity in District G is the development of a "zone chair handbook" specifically oriented towards District G. Due to our "wide" open spaces it did not seem feasible or economical to attempt to provide training or support to zone chairs at central locations. The handbook is now in draft form, being edited, and soon to be printed. When we have copies the plan is to meet with each zone chair and review contents. Our goal is to produce a handbook that can be modified annually as a training support document to zone chairs.

Additionally we have provided officer training at each of our previous District Cabinet meetings and provided resources documents to clubs and where they can get additional resources and help.

Affachment # 23 p. 1 of 1

November 2019 MD36 GMT Report

No clubs are in Status Quo in MD36. Lions are working diligently to increase the membership in MD36.

District O and District R increased the membership numbers since September. District G is holding strong. District E is down be only eight members. Also, 50% of all clubs in MD36 have less than 20 members. The average member count overall is 24 members per club.

In District E, PDG Wes King, PDG Bob Chaney, and PDG Brian Longland are working on a membership drive in the town of Cave Junction.

District O reported two successful open houses. The first in Cedar Hills increasing the membership of Cedar Hills Club. The second open house increased the Portland Legacy Lions membership by five new members. Governor Terry Bowman and Lulu Bowman spent two days canvasing Cannon Beach with the intention of developing a club.

In District G, DG Gary Mose has Lions working on strengthening the Redmond Lions Club and a new branch club in Dufur, Oregon.

I did not receive a report from District R.

October 25-27, PCC Joyce Anderson, PCC Rod Bach, PCC Steve Thomson, PDG Judy Kauffman and myself held a training in Yachats for the First Vice District Governors. They received a wealth of information on public speaking, effective listening, new clubs and new members, DG forms and requirements, goal setting and the new service journey. The participation was enthusiastic with encouraging ideas from our future DG's for new projects and service. I thank VDG John Taylor, VDG Carolee Blatter, VDG Linda Stent, and VDG Sheri Young for their opinions, transparency and cooperation. They will have a good year with CCE Paul Zastrow.

PDG Judith Poage MD36 GMT

Attachment #24 p. 1 of 2

Hearing Chair Report

MD-36 Council of Governors Tigard United Methodist Church Tigard, OR November 16, 2019

HEARING AIDS:

1. I think that OLSHF has a very well rounded selection of hearing aids available at this time for all types of hearing loss and all types of users. Eventually, I would like to find a way where partnering hearing providers order directly from the manufacturer on our OLSHF account, giving the provider more options for hearing aids, such as RIC (receiver in the canal) and other custom style aids. This would require a strong relationship with our sales reps and a solid system where OLSHF is still involved in every order that comes in and has the ability to release orders once the hearing aid program service fees are remitted. Because shipping & handling fees can not be reduced or waived, these fees per order would add up quickly (current shipping & handling fees: Starkey = \$19.99, Sonic = \$25). Avoiding these fees has been a motivating factor in purchasing BTE style hearing aids in bulk from manufacturers.

PROVIDERS:

- 1. Hear USA in King City closed and we are in the process of looking for another provider in that area.
- 2. RJS Acoustics won this year's "OLSHF Hearing Provider of the Year" and was presented their award recently at the Gala on November 3rd. RJS Acoustics has partnered with OLSHF for more than 30 years and is the reason that OLSHF was able to help with hearing. This recognition was most deserved.

Starkey

- -NEW HEARING AIDS: Muse i1,000 BTE aids (these took the place of the Z Series i20 BTE aids), 1 year warranty, 13 champ battery size. These are the least expensive Starkey aids available for purchase by the general public, but they are still a very high quality hearing aid and our partnering providers who work with Starkey were really excited that we are now able to carry these aids.
- **-NEW HEARING AIDS:** We now have a high powered option with the Muse i1,000 BTE aids for those who have profound hearing loss.
- -2 Ear molds plus S & H generally cost \$88.97 (does not include the impression fee per ear, which can vary depending on the hearing provider).

Sonic Innovations

- Cheer 40 BTE aids, 3 year warranty, 312 battery size. These aids are very small and work well for more dexterous users.
- -NEW HEARING AIDS: Enchant 20 BTE aids, 3 year warranty, 312 battery size. These are a step up from the Cheer 40 aids and work well for folks who struggle with tinnitus. These are only being used by Dr. Ford at Audiology Professionals in Eugene at this time.
- -Journey 40 BTE aids, 3 year warranty, 312 battery size. These are a higher powered hearing aid for people with more severe hearing loss.

Attachment #24 p. 2 of 2

-2 Ear molds plus S & H generally cost \$86.97 (does not include the impression fee per ear, which can vary depending on the hearing provider).

Refurbished aids from RJS Acoustics

- -Hearing aids come with a 1 year warranty and offer a wide variety of styles, including ear molds/OTE/BTE/Custom/Cross Over aids, etc..
- -If ear molds are needed, the cost of the molds is included within the \$150 program service fee per aid.

Client financial requirements

Clients are still required to pay a \$150 program service fee per hearing aid except in areas where additional funding is available.

School Hearing Screenings

Everything remains basically the same for the school hearing programs. With a statewide emphasis on vision screenings, our focus is drawn to vision screenings at this time as well. Right low, hearing screenings are expensive - 1 screening event requires 2 staff members and it takes 1/2 a day. There are also concerns with the reliability of our current screening model. In the future we will be looking into the possibility of raising funds for school hearing screening program and researching better screening equipment and screening methods. OLS&HF is in the process of forming a tactical committee for Roar! which will help us explore options to put hearing screenings back on the table.

Red Rowley Hearing Chair

Attachment #25
p. 1 of 1

LCIF Chair report to Council of Governors For the November 16, 2019 mtg. From PCC Steve Thomson, LCIF MD36 Chair

Been very un-busy, not much to report. I presented information about LCIF & Campaign 100 at the 1st VDG training in Yachats. I meet with two clubs & offered Campaign 100 information. I am happy to meet with any club that may wish to learn more about LCIF & Campaign 100.

To: COG and interested Lions

From: PDG Paul Zastrow

Date: Nov. 16, 2019

LCIF Coordinator Report

We had a training in Denver several weeks ago, never had to leave the airport as the attached hotel was a great accommodation for training and explanations for what the plans are to fully implement Campaign 100. How are your clubs doing at the fundraising part? Information is out there for you and the how to ask is as well. The key is to raise sufficient monies that we will be able to serve 300 million folk, making their lives better.

Attachment # 26 p. 1 of 2

LIONS QUEST Report to Council of Governors for November 16, 2019

From: MD 36 Chair, PDG Jim Jaggers

1. Are any of our Lion Leaders familiar with the organization called SafeOregon? If not, check out your schools and local medical facilities. It's all about bullying, violence, drugs and harm to your neighborhood school or a student attending that school. Safe Oregon can be reached via <a href="mailto:emailto

- 2. Remember, Lions Quest is designed specifically to create positive youth development. Three members in a club can put on the Lions Quest program for your local school district, no matter the size and at no cost to the club.
- 3. Two negative issues are coming before schools throughout the state that Lions can be a major help.
 - a. The rise in student suicide; and
 - b. Classrooms in crisis. Oregon has also dropped to 49 regarding student graduation rates. Both of these can be treated through Lions Quest.
- 4. To fund a Lions Quest, the local Lions Club needs to find 1/4 of the total cost. This is easier than most clubs think. Funds are available to support Lions Quest in any area of the state. There are several sources, including two endowments, that are willing to fund the required 1/4 matching fund.
- 5. Oregon MD 36 is blessed to have one of the top trainers in the world in Portland to draw upon for a Lions Quest program.
- 6. There is no cost to the local club. Only the need for 3-4 club members to get involved. If your club does not, remember the negative issues covered in point #3.

Attachment #26 p. 20f2

From: "R. JAMES JAGGERS" < matthieu5775@comcast.net >

Subject: Lions Quest

Date: November 12, 2019 at 11:12:18 AM PST

To: sgrollins@comcast.net, lapinelionsclub@gmail.com, Kimberly.Anderson@lionsclubs.org, Frances Portillo kikaport@aol.com>

Reply-To: "R. JAMES JAGGERS" < matthieu5775@comcast.net >

Good Morning:

Just wanted to let the four of you know that I have been carrying on several lengthy conversations regarding using the Lions Quest program in SE Oregon. It would involve up to 7 private groups plus as many as 5 school districts. Some of these school district facilities are over 200 miles apart.

It would be centered around Burns with PDG George Sahlberg involved. It could reach into Idaho 39-W because of the school districts in Oregon/s Treasure Valley that are a part of that District.

I will be receiving emails regarding the program, but the initial plan is to cover K-12 in two or three sessions and in three or more locations. The private groups would like to get pre-K involved with the program. This is due to the geographic expanse of the area. Will keep you posted as things develop.

QUESTION---I really do not have much information regarding District 39-W, but it is my intention of keeping that District informed. Any thoughts on this will be appreciated.

I will not be at the Council meeting because my club is making its first pickup of toys for the Love Santa program in North Marion County starting at 10 am. We already have 3 pickups full and need to get them to our storage area which will take up to 3-4 hours.

PDG Jim Jaggers, MD 36 Chair Lions Quest

Attachment #27

MD 36 Council of Governors Meeting November 2019, SMART Report by PDG Carol Brink

SMART: "Let's Make A Reader Today" - Help Your Kids Connect to the Books They Read

Often one of the reasons our kids aren't willing to finish a book is because they say, "It's boring! I can't understand it. The characters are strange. It doesn't mean anything to me."

But perhaps one of the reasons our kids aren't into the book is because they aren't *Connecting Properly*; or *Connecting at All*.

When readers make connections to the texts they read, they're more likely to understand what they read, remember what they read, and enjoy what they read. It's a fact.

Though it sounds like helping kids make connections to their texts is complicated and involved, it's really not. Strong readers make connections every time they read, and they do it without batting an eye. Connecting is natural and habitual for strong readers. They connect to characters and events in texts; they connect to settings, themes, and messages in texts.

There are three main ways that readers make connections to texts:

www.getsmartoregon.org

- they make connections between the text and themselves or their own life
- they make connections between the text and another text they've read
- they make connections between the <u>text and what they know</u> about the world around them

How do we bring this connection stuff home for our kids? How do we gently urge them into making connections so that they become stronger readers? Simple!

Whether they like the book or not isn't relevant. You can initiate the connection conversation any time you'd like, any day of the week.

Consider using the following phrases to help your kids make text-to-self connections with what they read:

Oh, it looks like Arthur is really trying hard to train his pet, Pal. What kinds of things do you remember doing to help us train Brady?

Hey! Chrysanthemum loves her name now just like you love your special name.

Harry is so nervous for his first day at Hogwarts. I know you felt just as nervous when you started your new school.

The following ideas will help your child make text-to-text connections:

Wow! We just read a book that took place in France like this book does. Can you remember the title?

Oh boy. Brother and Sister Bear are not doing a good job of taking care of their things. Think back to the book that Nanny read you this weekend. Who else did you read about who was having a hard time being responsible?

What did we read about in "Time: for Kids" last month about bats? Where do they find most of their food?

Helping your children make text-to-world connections will also help them become stronger readers:

What do you remember about how people get around in big cities? Can you imagine how it might feel for Trixie to live in her New York City apartment?

This dog looks so much like President Obama's dog, Bo. What ways are they alike?

Remember how some towns require that people recycle with those big blue bins? It looks like they're doing kind of the same thing in this book.

Attachment # 28 p. 1 of 1

To: COG and interested Lions

From: PDG Paul Zastrow

Date: Nov. 16, 2019

Youth Exchange Report

The typical call out for supporting this great program – we need host parents and clubs, as well as finding youth who wish to travel to other countries. Remember that this program truly fosters an understanding among the peoples of the world! If you have an interest – let me know. DG Gary Mose has asked for a contact for YEP from every club in District G to help identify kids, clubs and hosts. Make your summer memorable, host a youth from a foreign country!

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OREGON LIONS EARTH ANGELS

Report to Council of Governors for November 16, 2019

From: MD36 Chair, Sue Jaggers

- 1. Missions have been growing in number during the late summer. Many are originating in District E, Southern Oregon.
- 2. Major arriving airports in the Portland area continue to be Hillsboro and Aurora on the west side.
- 3. District O needs additional drivers, especially on Portland's west side to serve Hillsboro and Aurora.
- 4. We are still working hard to give drivers a 48 hour advance on missions.
- 5. I am making plans to attend District conventions to promote the program and provide information. Already have District G set.
- 6. I am in the process of checking with all Lions who have signed up to help with the program.

Attachment # 30 p. 1 of 1

Public Relations & Publicity- November 2019 COG Meeting

Committee Members: Co-Chairs, Carrie Bartley (36-O) & Carol Swesso (36-E)

The PR manual and media directory have been updated and a 2018-2019 version is now available on the MD 36 website. The committee hopes to have an updated manual in the spring of 2020.

Committee Chairs Carol and Carrie will continue to make changes and updates to the manual as the need arises so feedback is always welcome.

Lion Carrie will see if the OLSHF will again partner with MD36 to print up hard copies of the updated manual next spring. These would ideally be available to handout at the MD Convention. In the meantime clubs are still encouraged to print their own copies.

Lion Carrie is always willing to visit clubs, zone meetings or district meetings to talk about PR. Lion Carrie is also interested in teaching further sessions on PR at the USA/Canada Forum next September in Kentucky if the opportunity presents itself.

As stated before, committee members are always willing to help clubs with press releases or anything related to promoting Lions and Lionism.

Respectfully submitted,

Lion Carrie Bartley

Attachment #31 p. 10f1

USA/Canada Lions Leadership Forum Report

For Council of Governors, November 16, 2019, meeting in Tigard, Oregon Submitted by MD36 Chair Carol King

Great time was had by all at the USA/Canada Lions Leadership Forum in Spokane. So many seminars. I hope all who were able to attend learned a lot and we have many Oregonians stepping up to be our new leaders.

Very busy time. A diabetes seminar. 10 seminars to attend from 77 available. It was so interesting for attendees to hear ideas from all over the United States and Canada. When someone responds to the facilitator they say their name and where they are from. A lot of different ways to do things and to have fun and serve their communities.

Also there was a Strides Walk (Lions walk for diabetes awareness). The walk was less than a mile, but beautiful along the Spokane River and through the park. A record was set with the number of Lionsover 600.

The Spokane Lions had a service project. The Forum had two times available to package items for the Women in Crisis. 2000 gallon size bags were filled with lots of items like combs, toothpaste, toothbrush, mascara, women's hygiene products, and much more.

Lions University had a graduation ceremony. From District E we celebrated DG Bob Cheney-doctorate, First Vice District Governor Carolee Blatter-bachelor, Second Vice District Steve Brewster-bachelor.

District 36 won the highest percentage attendance. Way to go District 36. Next year the Forum will be held in Louisville, Kentucky. September 17-19 2020

Attachment #32 p. 1 of 2

PDG Charlie Short

West Lafayette Lions Club, Indiana

PRESENTATION:

Starting a Cyber Lions Club

Highlights:

- Consider including people you know all over the world. Relatives, friends etc. On our country or other countries. Geographic borders don't matter.
- A Cyber Lions Club is a club with a new style of organizing for service and fun. It communicates, promotes, recruits and markets using modern tools and methods.
- Are we organized for meetings or organized for service? Maybe de- emphasize the meetings.
- Check out Global Lions Forum on Facebook and join the group. It's great! With this Facebook page you'll learn about a lot of cyber clubs.

Things to Think About with All Clubs:

- Why organize online? To serve in the real world. Nowadays, most business in companies and organizations is conducted online.
- Why do we still read aloud the secretary and Treasurer's reports at meetings. Does your club spend more time meeting or doing service?
- With Cyber Clubs m, you can lower your administrative time commitment. Increase the time and commitment doing service.
- There are about 70 Cyber Lions club around the world. Less who are actual cyber clubs. The first cyber club was in 1984, the Helen Keller Lions Club in England
- Cyber Clubs still abide by all Lions bylaws, constitutional and legal procedures and policies.

What can you do online with Cyber Clubs?

Dues, donations, fundraising, to schedule and promote events, recruit and market, training, orientation, voting, holding conferences. All of this can be done online usually for free.

Who can help you start?

Email Jeannie Ewert at LCI. Check out the Facebook Lions Global Forum.

Important things to consider and do with cyber clubs:

Keep things moving quickly (post something online at least every three days), keep low operating costs, have a wider service area, work hard to retain members, have a lot of flexibility, make big use of social media.

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• Charlie said they were surprised to get new members who were not young. They were farmers, traveling business people, rural people. And they got past Lions who left their clubs for various reasons, especially disengaged members.

Opportunities for cyber clubs:

- Make it a branch or specialty club.
- There's unlimited freedom to experiment and develop.
- Attract new members from all walks of life.
- Sell to potential members that this provides good leadership opportunities. - Cyber clubs can still access all LCIF and state Lions grants.

Weaknesses and Threats:

- You do need to meet sometimes. -
- Online only doesn't always do it to stay together and continue.
- Growing administrative funds is difficult.
- You need to have friendly district and state support. Cyber clubs ARE LEGAL clubs with LCI. (Maybe don't use PayPal for club dues. Find something else.?

Why did these cyber club Lions join Charlie's club? (From survey)

- That old traditional club is not for me.
- I travel too much to attend any meetings.
- I was thinking of quitting my stick in the mud club.
- There are too many clubs in my area.

To start:

- Get your IRS tax number. Go online and get a tax number.
- Contact LCI to tell them you're starting as a full Lions club. If your a branch club, no need for this.

Service projects?

Not much actual field service group project. (Check out New Zealand Student Army) Sight and Hearing related things, diabetes activities (surveys), etc.

Miscellaneous:

- Hit, pitch, run. Check out MLBs free activity with kids.
- ELEVATOR SPEECH: Lions clubs is a valued proposition. If you want to be part of a proven, large and 100 year old organization with good leadership opportunities and you can provide service in your area.
- Officers meet regularly online for club business.
- Consider accepting all cyber new members.
- Tap members who quit in the past few years. This can be BIG! Start a district cyber club.

(These Notes were taken by PDG Bert Diamond.)